The Pulse of America 2019 Survey Report (Washington)

Response Counts



Total: 407

Are you 18 years of age or older?

Value	Percent	Responses
Yes	100.0%	407

Total: 407

On a scale of 1 to 5 with 5 meaning VERY INTERESTED and 1 meaning NOT AT ALL INTERESTED, how interested are you or the members of your household in the following types of information? (Check one each row)

	Not at all interested	Not interested	Neutral	Somewhat interested	-	Not applicable	Responses
Local business news Count Row %	12 2.9%	6 1.5%	45 11.1%	135 33.2%	208 51.1%	1 0.2%	407
Local breaking news Count Row %	3 0.7%	1 0.2%	8 2.0%	57 14.0%	336 82.6%	2 0.5%	407

	Not at all interested	Not interested	Neutral	Somewhat interested	Very interested	Not applicable	Responses
Local news Count Row %	2 0.5%	0	11 2.7%	64 15.7%	328 80.6%	2 0.5%	407
County news Count Row %	3 0.7%	3 0.7%	25 6.1%	131 32.2%	243 59.7%	2 0.5%	407
Local sports news Count Row %	57 14.0%	72 17.7%	96 23.6%	116 28.5%	65 16.0%	1 0.2%	407
Local school news Count Row %	35 8.6%	29 7.1%	92 22.6%	144 35.4%	104 25.6%	3 0.7%	407
Local crime news Count Row %	4 1.0%	7 1.7%	29 7.1%	103 25.3%	264 64.9%	0 0.0%	407
Local advertising Count Row %	16 3.9%	22 5.4%	94 23.1%	157 38.6%	116 28.5%	2 0.5%	407
Local political news Count Row %	15 3.7%	33 8.1%	59 14.5%	158 38.8%	140 34.4%	2 0.5%	407
Local entertainment news Count Row %	12 2.9%	21 5.2%	75 18.4%	163 40.0%	134 32.9%	2 0.5%	407
Local dining news Count Row %	10 2.5%	27 6.6%	85 20.9%	150 36.9%	134 32.9%	1 0.2%	407
State or national news Count Row %	6 1.5%	4 1.0%	33 8.1%	138 33.9%	222 54.5%	4 1.0%	407

	Not at all interested		Somewhat interested	•	Not applicable	Responses
Total						
Total						407

How often do you read the following local news areas in your local paper? (Check one each row)

Responses

	Always	Frequently	Occasionally	Never	Responses
School news Count Row %	59 14.5%	109 26.8%	173 42.5%	66 16.2%	407
Business news Count Row %	67 16.5%	151 37.1%	153 37.6%	36 8.8%	407
Government news Count Row %	116 28.5%	147 36.1%	117 28.7%	27 6.6%	407
High school sports news Count Row %	31 7.6%	61 15.0%	167 41.0%	148 36.4%	407
Crime news Count Row %	159 39.1%	140 34.4%	98 24.1%	10 2.5%	407
Clubs and organizations news Count Row %	41 10.1%	105 25.8%	191 46.9%	70 17.2%	407
Total Total Responses					407

On a scale of 1 to 5, with 5 being EXCELLENT and 1 being VERY POOR, please rate your local newspaper (including website) on the following factors: (Check one each row)

	Very poor	Poor	Neutral	Good	Excellent	Don't know	Responses
Easy to read and well designed Count Row %	3 0.7%	10 2.5%	59 14.5%	222 54.5%	105 25.8%	8 2.0%	407
Local news coverage Count Row %	7 1.7%	21 5.2%	57 14.0%	229 56.3%	84 20.6%	9 2.2%	407
Reporting objectivity Count Row %	13 3.2%	51 12.5%	112 27.5%	145 35.6%	62 15.2%	24 5.9%	407
Headline objectivity Count Row %	8 2.0%	36 8.8%	102 25.1%	189 46.4%	60 14.7%	12 2.9%	407
Local school news Count Row %	5 1.2%	11 2.7%	118 29.0%	165 40.5%	60 14.7%	48 11.8%	407
County news coverage Count Row %	5 1.2%	16 3.9%	101 24.8%	198 48.6%	72 17.7%	15 3.7%	407
Local city/community news coverage Count Row %	5 1.2%	22 5.4%	61 15.0%	212 52.1%	98 24.1%	9 2.2%	407
Environmental news coverage Count Row %	9 2.2%	40 9.8%	125 30.7%	150 36.9%	58 14.3%	25 6.1%	407
Courts and cops news coverage Count Row %	9 2.2%	27 6.6%	109 26.8%	171 42.0%	68 16.7%	23 5.7%	407
Local sports coverage Count Row %	5 1.2%	13 3.2%	91 22.4%	161 39.6%	76 18.7%	61 15.0%	407
Local arts and entertainment coverage Count Row %	4 1.0%	8 2.0%	111 27.3%	167 41.0%	97 23.8%	20 4.9%	407

	Very poor	Poor	Neutral	Good	Excellent	Don't know	Responses
People and features coverage Count Row %	5 1.2%	20 4.9%	90 22.1%	178 43.7%	93 22.9%	21 5.2%	407
Total Total Responses							407

Have you or any members of your household listened to a local radio station in the past 24 HOURS?

Value	Percent	Responses
Yes	67.3%	274
No	32.7%	133

Total: 407

In the last 30 days, have you or a member of your household made a purchase or sought out more information on a local product or service advertised, after hearing a commercial on a local radio station?

Value	Percent	Responses
Yes	36.5%	100
No	57.7%	158
None of the above / Does not apply	5.8%	16

Total: 274

Have you or the members of your household watched a local television station in the past 24 HOURS?

Value	Percent	Responses
Yes	58.2%	237
No	41.8%	170

Total: 407

In the past 30 days, have you or a member of your household purchased or sought out more information on a local product or service that you saw advertised on a local television station?

Value	Percent	Responses
Yes	41.8%	99
No	55.7%	132
None of the above / Does not apply	2.5%	6

Total: 237

Have you or any member of your household read the local newspaper in the past WEEK?

Value	Percent	Responses
Yes	91.4%	372
No	8.6%	35

Total: 407

In the past 30 days, have you or a member of your household purchased or sought out more information on a local product or service that you saw advertised in the local newspaper?

Value	Percent	Responses
Yes	61.8%	230
No	38.2%	142

Total: 372

Including yourself, how many people inside and outside of your home read your copy of the local newspaper?

Value	Percent	Responses
1	33.1%	123
2	54.3%	202
3	7.5%	28
4	3.2%	12
5 or more	1.9%	7

Total: 372

Statistics

Average 1.8

Including yourself, who reads your copy of the local newspaper? (Check all that apply)

Value	Percent	Responses
Adult male	66.7%	248
Adult female	80.4%	299
Minor under 18	2.4%	9

Do you look for and read newspaper ads for products or services you plan to buy?

Value	Percent	Responses
Yes, always	18.3%	68
Yes, frequently	30.4%	113
Yes, sometimes	29.6%	110
Seldom	18.0%	67
Never	3.8%	14

Total: 372

Which of the following types of publications have you or anyone in your household read in the past month? (Check all that apply.)

Value	Percent	Responses
National Daily Newspaper	19.1%	71
Local Daily Newspaper	72.6%	270
Local Paid Weekly Community Newspaper	28.0%	104
Local Free Weekly Print Publication (a Shopper or Newspaper)	48.1%	179
Local Alternative Publication	8.6%	32
Local Specialty Publication	15.1%	56
Local Business Publication	19.4%	72
Local Ethnic Publication	2.7%	10
Local Parenting Publication	2.4%	9
Local Senior Publication	21.8%	81
None of the above / Does not apply	1.9%	7

How often do you or any members of your household read the following in the local newspaper? (Check one each row)

	Always	Frequently	Occasionally	Never	Responses
Classified Ads Count Row %	49 13.2%	79 21.2%	198 53.2%	46 12.4%	372
Retail Store Ads Count Row %	103 27.7%	140 37.6%	113 30.4%	16 4.3%	372
Ad Inserts Count Row %	77 20.7%	110 29.6%	144 38.7%	41 11.0%	372
Real Estate Ads Count Row %	23 6.2%	64 17.2%	170 45.7%	115 30.9%	372
Automotive Ads Count Row %	9 2.4%	37 9.9%	191 51.3%	135 36.3%	372
Content Focused Special Sections (Home Improvement, Medical, Back to School, Etc.) Count Row %	52 14.0%	114 30.6%	171 46.0%	35 9.4%	372
Political Ads Count Row %	20 5.4%	57 15.3%	174 46.8%	121 32.5%	372
Legal Notices Count Row %	25 6.7%	45 12.1%	148 39.8%	154 41.4%	372

Total

Total Responses 372

Do you or anyone in your household prefer important public notices to be published in the local newspaper or posted on the web at a government operated web site?

Value	Percent	Responses
Published in the Local Newspaper	56.0%	228
Posted on a Government Website	8.4%	34
No preference	35.6%	145

Total: 407

Have you or any member of your household placed a classified ad in a local print publication or website in the last 12 months?

Value	Percent	Responses
Yes	15.5%	63
No	83.8%	341
Don't know	0.7%	3

Total: 407

What was the most response to the ad most recently placed?

Value	Po	ercent	Responses
Excellent response (sold item or got many inquiries)		29.0%	18
Satisfactory response (received many inquiries)		38.7%	24
Poor response (received very few inquiries)		32.3%	20

Total: 62

In the last seven days, have you visited your local newspaper's website?

Value	Percent	Responses
Yes	44.5%	181
No	55.5%	226

Total: 407

How frequently do you visit your local newspaper's website?

Value	Percent	Responses
Daily	15.5%	63
Couple times week	12.5%	51
Weekly	8.6%	35
Couple times month	8.6%	35
Monthly	4.2%	17
Less Monthly	22.6%	92
Have not visited / Does not apply	28.0%	114

Total: 407

Which of the following AUTOMOTIVE SERVICE BUSINESSES do you or the members of your household plan to shop at in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Auto Body Shop	6.4%	26
Auto Detailing Shop	5.9%	24
Auto Glass Repair Shop	8.8%	36
Oil Change Station	47.2%	192
Auto Parts Store	38.6%	157
Auto Repair Shop	32.4%	132
Auto Salvage Yard	8.1%	33
Auto Battery Store	9.1%	37
Car Wash	65.8%	268
Gas Station	84.0%	342
New Vehicle Dealership	11.8%	48
Used Vehicle Dealership	8.4%	34
Pick and Pull Lot	4.4%	18

Value	Percent	Responses
Recreation Vehicle (RV) Dealership	4.2%	17
RV or Camper Service	5.9%	24
Tire Store	31.2%	127
None of the above / Does not apply	3.9%	16
Auto Paint Shop	1.5%	6
Auto Protective Paint or Coating Shop	0.7%	3
Auto Towing Service	2.2%	9
Auto Window Tinting	1.7%	7
Auto Stereo Installation	2.0%	8
Car Audio Store	2.0%	8
Commercial Truck Dealership	0.7%	3
Commercial Truck Repair Shop	0.5%	2
Utility Trailer Dealer	2.0%	8
Trailer Dealer	1.2%	5
Trailer Rental Service	0.5%	2

Which of the following MOTORSPORT BUSINESSES do you or the members of your household plan to shop at in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Boat Dealer	2.7%	11
Boating Accessory Store	4.7%	19
Boat Repair Shop	1.7%	7
Boat Rental Service	0.7%	3
All-Terrain Vehicle (ATV) Dealer	5.4%	22
Watercraft Dealer	0.7%	3
Watercraft Rental Shop	1.5%	6
Motorcycle Dealer	1.5%	6
Motorcycle Repair Shop	2.2%	9
Motorcycle Accessory Store	3.7%	15
Golf Cart Dealer	1.0%	4
Service	5.9%	24
Boat and RV Storage Facility	2.7%	11
Harley-Davidson Dealer	2.0%	8
None of the above / Does not apply	79.4%	323

Which of the following FARM EQUIPMENT and AGRICULTURE BUSINESSES do you or the members of your household plan to shop at in the next 12 months? (Check all that apply.)

Value	Percent	Responses
New Farm Equipment Dealer	2.2%	9
Used Farm Equipment Dealer	1.7%	7
Farm Truck and Tractor Repair Shop	2.7%	11
Agriculture Farm Supply Store	13.3%	54
Agricultural Service	1.7%	7
Farming Structure Building Contractor	1.0%	4
Animal Feed Store	17.7%	72
None of the above / Does not apply	74.2%	302

Which of the following SPECIALTY FOOD BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
BagelShop	10.3%	42
Bakery	54.5%	222
Specialty Cake Bakery	7.6%	31
Cupcake Shop	6.1%	25
Donut Shop	21.4%	87
Beverage Distributor	4.2%	17
BeerShop	12.8%	52
Brewery or Brew Pub	24.1%	98
Candy Store	13.5%	55
Cheese Shop	15.2%	62
Chocolate Shop	13.0%	53
Coffee & Tea Shop	37.8%	154

Value	Percent	Responses
Espresso or Coffee Shop	52.1%	212
Cookie Store	5.2%	21
Dairy Store	6.6%	27
Convenience Store	50.6%	206
Dessert Restaurant	7.4%	30
Distillery	7.4%	30
Food Cart	14.3%	58
Ethnic Food Restaurant	41.5%	169
Ice Cream or Frozen Yogurt Shop	34.4%	140
Smoothie or Juice Bar	9.8%	40
Liquor Store	20.6%	84
Spice Store	6.6%	27
Tea Shop	10.3%	42
Winery	16.5%	67
Wine Shop	10.3%	42
None of the above / Does not apply	7.4%	30
U-Brew Beer or Wine Store	2.7%	11

Which of the following types of GROCERY STORES do you or members of your household plan to shop at or purchase from in the next 30 days? (Check all that apply.)

Value	Percent	Responses
Health Food Store	23.3%	95
Grocery Store (Discount)	49.9%	203
Grocery Store (Ethnic)	9.3%	38
Farmers Market	31.7%	129
Grocery Store (Co-op)	18.2%	74
Grocery Store (Independent)	28.7%	117
Grocery Store (Major or Regional Chain)	86.7%	353
Meat Market or Butcher Shop	16.2%	66
Grocery Store (Neighborhood)	41.0%	167
Seafood Market	10.1%	41
Specialty Food Market	6.4%	26
Grocery Delivery Service	6.6%	27
None of the above / Does not apply	1.2%	5

Which of the following types of BEAUTY and SPA BUSINESSES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Barbershop	19.7%	80
Day Spa	8.6%	35
Eyelash Extension Salon	1.7%	7
Hair Removal Salon	2.7%	11
Hair and Beauty Salon	39.1%	159
Makeup Artist	1.5%	6
Massage Spa	16.7%	68
Nail Salon	20.4%	83
Skin Care Store	4.9%	20
Tanning Salon	4.7%	19
Tattoo Studio	4.9%	20
None of the above / Does not apply	40.5%	165

Which of the following types of ARTS and ENTERTAINMENT BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Arcade	7.1%	29
Arts & Crafts Fair	42.3%	172
Casino	28.3%	115
Community Theatre	30.7%	125
Movie Theater	64.4%	262
Museum	28.0%	114
Live Theater	23.6%	96
Performing Arts Center	24.1%	98
Bingo Hall	9.1%	37
Social Club	6.4%	26
Stadium or Arena	15.0%	61
Rodeo	13.0%	53
Wine Tour	7.4%	30
Music Festival	19.4%	79
Wine Festival	12.3%	50
Food Festival	27.3%	111
Car Show	14.3%	58
Seasonal Festival	36.6%	149
Arts Organization	10.8%	44
Cultural Center	9.8%	40
Local Festival	37.3%	152
Historical Society	11.5%	47
None of the above / Does not apply	11.5%	47

Which of the following types of FAMILY ACTIVITIES do you or the members of your household plan to visit or shop at in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Local Sports Team	18.2%	74
Professional Sports Team	13.0%	53
Amusement Center / Park	24.1%	98
Family Play Center	8.6%	35
Family Entertainment Center	12.8%	52
Go Kart Track	7.1%	29
Horseback Riding	5.7%	23
Outdoor Park	38.3%	156
Ice Skating or Roller Rink	12.3%	50
Athletic Club	21.6%	88
Zoo	25.1%	102
None of the above / Does not apply	29.7%	121

Which of the following FITNESS BUSINESSES or PROVIDERS do you or the members of your household plan to shop at or use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Boxing Gym	0.5%	2
CrossFit Gym	2.2%	9
Dance Studio	3.9%	16
Fitness Boot Camp	0.2%	1
Exercise Classes	24.3%	99
Gym, Fitness or Athletic Club	31.7%	129
Martial Arts Studio	1.0%	4
Personal Trainer	2.7%	11
Rock Climbing Gym	3.2%	13
Swimming Lessons	6.6%	27
Yoga Studio	12.8%	52
None of the above / Does not apply	51.8%	211

Which of the following types of SPORTING and RECREATION BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Bait & Tackle Shop	14.5%	59
Bicycle Shop	11.8%	48
Bicycle Repair Shop	12.5%	51
Bowling Alley	22.9%	93
Fishing Supply Store	15.5%	63
Golf Course	13.0%	53
Golf Driving Range	9.6%	39
Golf Pro Shop	5.2%	21
Gun Shooting Range	17.2%	70
Gun Store	17.2%	70
Miniature Golf Course	13.0%	53
Outdoor Gear Store	20.6%	84
Ski Shop	5.4%	22
New Sporting Goods Store	15.2%	62
Used Sporting Goods Store	9.6%	39
Sightseeing Tour Agency	3.7%	15
None of the above / Does not apply	31.9%	130
Archery Range	2.5%	10
Bicycle Rental Service	2.2%	9
Dive Shop	1.0%	4
Helicopter Tour Agency	0.7%	3

Which of the following types of NIGHTLIFE BUSINESSES do you or the members of your household plan to visit or shop at in the NEXT 12 MONTHS? (Check all that apply.)

Value	F	Percent	Responses
Adult Club or Entertainment Company		3.2%	13
Bar, Lounge or Pub		37.3%	152
Comedy Club		11.1%	45
Dancing or Night Club		8.8%	36
Music or Concert Hall		25.6%	104
Billiard Hall		3.2%	13
Sports Bar		16.0%	65
Wine Bar		11.8%	48
None of the above / Does not apply		45.2%	184

Which of the following types of EVENT PLANNING BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Boat Charter	2.2%	9
Card or Stationery Store	14.0%	57
Announcement Printing Service	2.9%	12
Catering Service	4.2%	17
Disc Jockey (DJ)	1.2%	5
Event Coordinator	1.7%	7
Hotel Meeting Room or Event Space	4.4%	18
Musician or Band	3.9%	16
Party Supply Store	12.0%	49
Photographer	5.9%	24
Event Space or Venue	3.7%	15
Videographer	1.2%	5
Wedding Venue or Banquet Hall	2.7%	11
Wedding Planner	0.7%	3
None of the above / Does not apply	69.0%	281

Which of the following types of EDUCATION BUSINESSES do you or the members of your household plan to use or look into using in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Continuing Education Courses	18.2%	74
University	6.1%	25
Community College	15.0%	61
Elementary School	6.4%	26
Middle or High School	7.4%	30
Adult Education School	9.3%	38

Value	Percent	Responses
Preschool	3.7%	15
Art School	4.7%	19
Driving School	3.4%	14
Musical Instruments and Lessons	6.1%	25
Lecture or Seminar Series	6.1%	25
None of the above / Does not apply	55.5%	226
Charter School Charter School	0.5%	2
Culinary School	2.9%	12
Beauty School	2.9%	12
Dance Studio	2.5%	10
Language School	2.7%	11
Tutoring Center	1.2%	5
Private Elementary School	1.5%	6
Private Middle School	0.2%	1
Private High School	0.2%	1
Private K-12 School	0.7%	3
Private Tutor	1.2%	5
Vocational School	2.5%	10
Real Estate School	2.5%	10
Aviation / Flight School	2.0%	8
Graduate school	2.9%	12
Parochial School	0.2%	1

Which of the following types of FINANCIAL SERVICE BUSINESSES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Bank	23.1%	94
Credit Union	18.2%	74
Financial Advisor	10.3%	42
Check Cashing Service	1.0%	4
Money Transfer Service	2.0%	8
Stockbroker	2.5%	10
Tax Return Service	15.0%	61
Auto Broker	1.2%	5
Bail Bonds Service	0.2%	1
Bankruptcy Service	0.7%	3
Bookkeeping Service	4.2%	17
Business Development Service	0.5%	2
Car Leasing Service	1.7%	7
Credit Counseling Service	1.2%	5
None of the above / Does not apply	62.2%	253

Which of the following types of FINANCIAL SERVICE BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Payday Loan Company	1.2%	5
Debt Consolidation Company	2.2%	9
Credit Repair Service	3.4%	14
Title Loan Company	4.9%	20
None of the above / Does not apply	91.2%	371

Which of the following types of HEALTH and MEDICAL PRACTITIONERS do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Medical Marijuana Dispensary	4.7%	19
Chiropractor	13.5%	55
Dermatologist	9.3%	38
Dentist	33.9%	138
General Practitioner	20.4%	83
Family Practitioner	18.4%	75
Obstetrician & Gynecologist	3.4%	14
Optometrist	18.7%	76
Physical Therapist	8.4%	34
Psychiatrist	2.7%	11
Pediatrician	2.5%	10
Allergist	2.7%	11
Pain Management Physician	3.4%	14
None of the above / Does not apply	43.2%	176

Which of the following types of HEALTH and MEDICAL FACILITIES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Dental Clinic	17.7%	72
Hearing Aid Center	6.4%	26
Hospital	5.7%	23
Medical Clinic	12.5%	51
Weight Loss Service	2.9%	12
Alcoholism Treatment Program	0.5%	2
Blood Donation Center	2.0%	8
Mental Health Clinic	2.0%	8
Pain Control Clinic	2.2%	9
Walk-In Clinic	6.6%	27
Mental Health Service	2.9%	12
Drug Testing Service	0.2%	1
None of the above / Does not apply	64.6%	263

Which of the following types of HEALTH and MEDICAL PRACTITIONERS do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Acupuncturist	9.6%	39
Allergy or Asthma Specialist	8.4%	34
Mental Health Provider	9.3%	38
Denture or Implant Specialist	9.6%	39
Cosmetic Dentist	3.4%	14
Oral Surgeon	3.9%	16
Orthodontist	4.7%	19
Cardiologist	14.5%	59
Ear, Nose & Throat Doctor	11.3%	46
Gastroenterologist	10.3%	42
Internal Medicine Doctor	26.3%	107
Massage Therapist	 25.6%	104
Naturopathic Practitioner	7.6%	31
Nutritionist or Die tician	3.9%	16
Oncologist	6.4%	26
Ophthalmologist	18.7%	76
Orthopedist	3.7%	15
Podiatrist	7.4%	30
Urologist	6.6%	27
Surgical Specialist	5.7%	23
None of the above / Does not apply	25.8%	105
Cardiovascular Surgeon	1.0%	4
Cosmetic or Plastic Surgeon	2.7%	11
Home Health Care Provider	1.5%	6

Which of the following types of HEALTH and MEDICAL FACILITIES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Audiology Clinic	7.6%	31
Veterans Hospital	4.2%	17
Laboratory or Medical Testing Facility	17.2%	70
Medical Imaging Service	13.5%	55
Medical Supply Store	4.9%	20
Pain Clinic	4.9%	20
Sleep Disorder Clinic	4.4%	18
Urgent Care Clinic	9.3%	38
Medical Walk-In Clinic	13.0%	53
Mental Health Service	4.7%	19
None of the above / Does not apply	48.4%	197
Alzheimer's or Memory Care Facility	1.2%	5
Medical Marijuana Authorization	1.5%	6
Hospice Care Provider	1.2%	5
Laser Eye Surgery Clinic	1.7%	7
Medical Spa	2.0%	8
Memory Care Facility	1.5%	6
Isolation Tank	0.2%	1
Rehabilitation Clinic	1.7%	7
Sports Medicine Clinic	0.7%	3
Medical Transport Service	1.5%	6
Vascular Surgeon or Vein Center	1.5%	6
Physical Health Center	2.7%	11

Which of the following types of HOTEL and TRAVEL BUSINESSES do you or the members of your household plan shop at or use in the NEXT 12 MONTHS? (Check all that apply.)

Airline 53.6% 218 Regional Airport 25.3% 103 Bed & Breakfast 13.0% 53 Campground 25.1% 102 Cruise Line 11.3% 46 Hotel or Motel (Local) 10.6% 43 Hotel or Motel (Out-of-Town) 58.7% 239 Luggage-Travel Store 1.2% 5 RV Rental Company 1.7% 7 Ski Resort 3.9% 16 Tour Company 2.5% 10 Shuttle Service 17.9% 73 Limo Service 0.5% 2 Taxi Service 7.9% 32 Travel Agent 8.6% 35 None of the above / Does not apply 26.5% 108	Value	Percent	Responses
Bed & Breakfast 13.0% 53 Campground 25.1% 102 Cruise Line 11.3% 46 Hotel or Motel (Local) 10.6% 43 Hotel or Motel (Out-of-Town) 58.7% 239 Luggage-Travel Store 1.2% 5 RV Rental Company 1.7% 7 Ski Resort 3.9% 16 Tour Company 2.5% 10 Shuttle Service 17.9% 73 Limo Service 0.5% 2 Taxi Service 7.9% 32 Travel Agent 8.6% 35	Airline	53.6%	218
Campground 25.1% 102 Cruise Line 11.3% 46 Hotel or Motel (Local) 10.6% 43 Hotel or Motel (Out-of-Town) 58.7% 239 Luggage-Travel Store 1.2% 5 RV Rental Company 1.7% 7 Ski Resort 3.9% 16 Tour Company 2.5% 10 Shuttle Service 17.9% 73 Limo Service 0.5% 2 Taxi Service 7.9% 32 Travel Agent 8.6% 35	Regional Airport	25.3%	103
Cruise Line 11.3% 46 Hotel or Motel (Local) 10.6% 43 Hotel or Motel (Out-of-Town) 58.7% 239 Luggage-Travel Store 1.2% 5 RV Rental Company 1.7% 7 Ski Resort 3.9% 16 Tour Company 2.5% 10 Shuttle Service 17.9% 73 Limo Service 0.5% 2 Taxi Service 7.9% 32 Travel Agent 8.6% 35	Bed & Breakfast	13.0%	53
Hotel or Motel (Local) 10.6% 43 Hotel or Motel (Out-of-Town) 58.7% 239 Luggage-Travel Store 1.2% 5 RV Rental Company 1.7% 7 Ski Resort 3.9% 16 Tour Company 2.5% 10 Shuttle Service 17.9% 73 Limo Service 0.5% 2 Taxi Service 7.9% 32 Travel Agent 8.6% 35	Campground	25.1%	102
Hotel or Motel (Out-of-Town) 58.7% 239 Luggage-Travel Store 1.2% 5 RV Rental Company 1.7% 7 Ski Resort 3.9% 16 Tour Company 2.5% 10 Shuttle Service 17.9% 73 Limo Service 0.5% 2 Taxi Service 7.9% 32 Travel Agent 8.6% 35	Cruise Line	11.3%	46
Luggage-Travel Store 1.2% 5 RV Rental Company 1.7% 7 Ski Resort 3.9% 16 Tour Company 2.5% 10 Shuttle Service 17.9% 73 Limo Service 0.5% 2 Taxi Service 7.9% 32 Travel Agent 8.6% 35	Hotel or Motel (Local)	10.6%	43
RV Rental Company 1.7% 7 Ski Resort 3.9% 16 Tour Company 2.5% 10 Shuttle Service 17.9% 73 Limo Service 0.5% 2 Taxi Service 7.9% 32 Travel Agent 8.6% 35	Hotel or Motel (Out-of-Town)	58.7%	239
Ski Resort 3.9% 16 Tour Company 2.5% 10 Shuttle Service 17.9% 73 Limo Service 0.5% 2 Taxi Service 7.9% 32 Travel Agent 8.6% 35	Luggage-Travel Store	1.2%	5
Tour Company 2.5% 10 Shuttle Service 17.9% 73 Limo Service 0.5% 2 Taxi Service 7.9% 32 Travel Agent 8.6% 35	RV Rental Company	1.7%	7
Shuttle Service 17.9% 73 Limo Service 0.5% 2 Taxi Service 7.9% 32 Travel Agent 8.6% 35	Ski Resort	3.9%	16
Limo Service 0.5% 2 Taxi Service 7.9% 32 Travel Agent 8.6% 35	Tour Company	2.5%	10
Taxi Service 7.9% 32 Travel Agent 8.6% 35	Shuttle Service	17.9%	73
Travel Agent 8.6% 35	Limo Service	0.5%	2
	Taxi Service	7.9%	32
None of the above / Does not apply 26.5% 108	Travel Agent	8.6%	35
	None of the above / Does not apply	26.5%	108

Which of the following types of LOCAL SERVICE BUSINESSES do you or the members of your household plan to shop at or use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Courier or Delivery Service	5.4%	22
Dry Cleaning or Laundry Service	21.1%	86
Electronics Repair Shop	4.9%	20

Value	Percent	Responses
Information Technology (IT) Service	5.4%	22
Jewelry Repair Shop	10.8%	44
Mail Store	24.8%	101
Printing Service	7.1%	29
Propane Dealer	14.7%	60
Junkyard	6.9%	28
Recycling Center	28.0%	114
Self-Storage Facility	8.6%	35
Sewing and Alterations Shop	8.6%	35
Small Engine Repair Shop	4.7%	19
Shipping Center	15.0%	61
Shoe Repair Shop	8.6%	35
Watch or Clock Repair Shop	7.4%	30
Mobile or Cell Phone Repair Shop	4.7%	19
Animal Control Service	3.2%	13
Copy Shop	10.3%	42
Tool Rental Service	5.2%	21
Airport Parking Lot	18.7%	76
Car Rental Agency	12.0%	49
None of the above / Does not apply	24.1%	98
Auction House	2.7%	11
Bottled Water Delivery Service	2.5%	10
Moving Truck Rental Company	2.5%	10
Propane Home Heating Service	2.2%	9
Funeral Service Provider	2.0%	8

Value	Percent	Responses
Cremation Service Provider	2.0%	8
Marketing Agency	0.2%	1
Marketing Consultant	0.5%	2
Marriage Counselor	1.0%	4
Mediation Service	1.2%	5

Which of the following types of COMMUNITY/STATE SERVICES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Chamber of Commerce	8.1%	33
Charity or Philanthropic Organization	9.1%	37
Church	41.3%	168
City or Municipal Service	11.1%	45
Community Organization	10.1%	41
Community Service or Non-Profit Organization	13.5%	55
City Center	7.9%	32
City or Town Hall	11.3%	46
Civic Center	6.1%	25
Community Center	16.0%	65
Convention Center	6.6%	27
County Government Office	11.8%	48
Department of Motor Vehicles	40.3%	164
Department of Social Services	7.9%	32
Employment Center	4.7%	19
Equipment Rental Agency	3.9%	16

Value	Percent	Responses
Gun Club	8.8%	36
Veterans Center	5.7%	23
Veterans Organization	4.2%	17
Youth Organization	3.9%	16
None of the above / Does not apply	24.1%	98
Government or Political Service	2.9%	12
Adult Foster Care Service	1.2%	5
Foster Care Service	1.0%	4
Government Economic Program	0.7%	3
Unemployment Office	2.2%	9
Farm Bureau	1.5%	6

Which of the following types of HOME SERVICE CONTRACTORS & BUSINESSES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Air Duct Cleaning Service	5.9%	24
Paving Contractor	2.2%	9
General Contractor	8.8%	36
Electrician	11.5%	47
Handyman	20.4%	83
Heating & Air Conditioning Service	10.3%	42
Home Maintenance Service	4.7%	19
Landscaping Service	13.8%	56
Painting Contractor	6.4%	26
Plumber or Plumbing Contractor	10.6%	43
Home Security Company	1.5%	6
Countertop Contractor	5.9%	24
Garbage Collection Service	16.7%	68
Deck Builder	5.2%	21
None of the above / Does not apply	48.9%	199

Which of the following types of HOME SERVICE BUSINESSES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Carpet Cleaning Service	17.7%	72
Chimney Cleaning Service	4.4%	18
Fuel or Oil Home Heating Service	3.4%	14
Furnace Cleaning Service	3.7%	15
Home Gardening Service	3.2%	13
Landscaper	4.7%	19
House Cleaning Service	8.4%	34
Pest Control Service or Exterminator	5.2%	21
Pool Cleaning Service	1.0%	4
Television or Internet Service Provider	20.1%	82
House Cleaning Service	4.4%	18
Lawn Care Service	9.8%	40
None of the above / Does not apply	53.8%	219

Which of the following types of HOME SERVICE CONTRACTORS & BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Appliance Repair Service	7.4%	30
Carpenter or Woodworker	8.6%	35
Carpet Installation Contractor	4.2%	17
Concrete Contractor	3.4%	14
Fencing Contractor	4.4%	18
Furnace Contractor	3.4%	14
Flooring Installation Service	8.4%	34

Value	Percent	Responses
Garage Door Contractor	3.4%	14
Gutter Installation or Repair Contractor	6.4%	26
Junk Removal or Hauling Service	6.6%	27
Kitchen or Bath Remodeling Company	6.6%	27
Mover or Moving Company	3.2%	13
Roofing Contractor	4.9%	20
Remodeling Contractor	5.7%	23
Window Installer	6.6%	27
None of the above / Does not apply	55.0%	224
Alternative Energy Service	2.5%	10
New Home Builder	1.2%	5
Drywall Installation or Repair Contractor	2.9%	12
Fire & Water Damage Restoration Service	0.2%	1
Foundation Contractor	1.0%	4
Garage Builder	1.5%	6
Insulation Installer	0.5%	2
Landscape Architect	2.9%	12
Septic Tank Contractor	2.7%	11
Siding Installation or Repair Contractor	1.0%	4
Stone or Marble Company	2.2%	9
Tile Contractor	2.2%	9
Waterproofing Contractor	0.2%	1
Solar Energy Contractor	2.5%	10
Asphalt Contractor	2.9%	12

Which of the following types of HOME SERVICE BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Awning & Tent Company	0.7%	3
Bathtub Refinishing Service	2.7%	11
Cabinet Refacing Service	2.0%	8
Furniture Upholstery Service	2.0%	8
Home Theater Installation Service	1.2%	5
Interior Designer	1.0%	4
Key or Locksmith Service	6.6%	27
Home Pressure Washing Service	2.7%	11
Shades & Blinds Installation Service	7.4%	30
Arborist	6.6%	27
Water Treatment Supply & Service	1.5%	6
Wallcoverings Store	0.7%	3
Window & Door Installation Service	6.4%	26
None of the above / Does not apply	73.7%	300

Which of the following SENIOR CITIZEN related BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Retirement Counselor	2.5%	10
Assisted Living Facility	2.7%	11
Retirement Home	1.0%	4
Nursing Home	0.2%	1
55+ Housing Community	6.6%	27
Senior Center	14.7%	60
Adult Day Care	0.7%	3
Geriatric Physician	1.7%	7
Respite Relief Provider	2.0%	8
Senior Care Placement Agency	0.2%	1
None of the above / Does not apply	75.7%	308

Which of the following CHILD related BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Childcare or Daycare	3.4%	14
Summer Camp	5.2%	21
Sports Camp	3.4%	14
None of the above / Does not apply	91.9%	374

Which of the following CHILD related BUSINESSES do you or members of your household plan to shop at or purchase from, in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Children's Clothing Store	20.4%	83
Children's Shoe Store	9.3%	38
Children's Furniture Store	2.5%	10
None of the above / Does not apply	79.1%	322

Which of the following types of PET and ANIMAL BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Animal Shelter	3.9%	16
Animal Daycare	3.4%	14
Emergency Animal Hospital	3.4%	14
Pet Boarding	7.1%	29
Pet Breeder	1.5%	6
Pet Groomer	20.6%	84
PetSitter	10.6%	43
PetTrainer	1.7%	7
Pet Walker	1.2%	5
Veterinarian	45.5%	185
None of the above / Does not apply	43.7%	178

Which of the following types of PET and ANIMAL BUSINESSES do you or the members of your household plan to shop at, use or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Bird Seed Store	11.8%	48
Bird Specialty Store	2.2%	9
Bird Shop	1.2%	5
Pet Boutique	2.5%	10
Fish or Aquarium Store	3.7%	15
Pet Store Pet Store	43.7%	178
None of the above / Does not apply	49.4%	201

Which of the following REAL ESTATE BUSINESSES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Mortgage Broker	2.5%	10
Property Manager	1.5%	6
Realtor	9.3%	38
Real Estate Brokerage Firm	1.0%	4
Title & Escrow Company	4.7%	19
Estate Appraiser	2.9%	12
Estate Liquidator	0.7%	3
None of the above / Does not apply	86.7%	353

Which of the following REAL ESTATE BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Apartment Rental Agency	2.9%	12
Home Inspector	4.7%	19
Home Staging Company	0.7%	3
Manufactured or Modular Home Builder	1.5%	6
New Home Builder	1.7%	7
Mortgage Banker	3.7%	15
Real Estate Appraiser	5.9%	24
None of the above / Does not apply	87.0%	354

Which of the following types of RESTAURANTS have you or the members of your household dined at in the PAST 30 DAYS? (Check all that apply.)

Value	Perce	nt Responses
Fast Food Restaurant	60.9	248
Family Style Restaurant	45.2	2% 184
Buffet Restaurant	18.4	75
Fine Dining Restaurant	28.3	3% 115
Restaurant with Lounge or Bar	28.7	7% 117
Pizza Restaurant	45.5	5% 185
Ethnic Restaurant	25.3	103
Chinese Restaurant	38.3	3% 156
Mexican Restaurant	52.3	1% 212
Italian Restaurant	22.3	90
Japanese or Sushi Restaurant	14.3	3% 58
Thai Restaurant	23.8	97
Indian Restaurant	7.:	1% 29
None of the above / Does not apply	8.3	1% 33

Which of the following types of GENERAL RETAIL BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Art Supply Store	14.3%	58
Art Gallery	9.1%	37
Craft Supply Store	36.1%	147
Home and Office Battery Store	3.7%	15
Bookstore	35.9%	146
New Age Book Store	3.2%	13

Value	Percent	Responses
Candle Shop	7.4%	30
Coin Shop	3.7%	15
Computer Store	14.5%	59
Department Store	63.1%	257
Discount Store	59.5%	242
Drugstore or Pharmacy	67.8%	276
Electronics Store	17.0%	69
Equipment Rental Store	4.7%	19
Fabric Store	24.1%	98
Florist	12.0%	49
Gift Shop	17.4%	71
Herb Shop or Herbalist	8.6%	35
Hobby Shop	17.2%	70
Mobile Phone Store	20.6%	84
Military Surplus Store	3.7%	15
Music and Video Store	7.4%	30
Music Instrument Store	3.9%	16
Music Store	5.7%	23
Office Equipment & Supply Store	16.7%	68
Outlet Store	29.2%	119
Pawn Shop	9.1%	37
Flea Market	16.7%	68
Religious Supply or Gift Shop	5.4%	22
Scrap Metal Dealer	3.4%	14
Shopping Center	40.0%	163

Value	Percent	Responses
Consignment Shop	21.1%	86
Tobacco Store	5.9%	24
Vape or Smoke Shop	4.4%	18
Toy Store	9.3%	38
Vitamin or Supplement Store	18.7%	76
Wholesale, Warehouse or Club Store	41.3%	168
ThriftStore	46.4%	189
Yard Equipment Store	9.6%	39
Costume Store	3.7%	15
Camera Store	4.2%	17
Bead Store	9.1%	37
Marijuana Dispensary	13.8%	56
Gun Shop	12.0%	49
Christian Book Store	12.3%	50
Christmas Store	8.1%	33
Yarn Store	6.9%	28
None of the above / Does not apply	8.1%	33
Adult Video or Adult Store	2.9%	12
Blown Glass Gallery	2.5%	10
Cigar Store	2.9%	12
Comic Book Shop	2.0%	8
Knife Store	2.2%	9
Monument or Memorial Company	1.0%	4
Sewing Studio	2.9%	12
SignStore	1.0%	4

Value	Percent	Responses
Trophy or Award Store	0.7%	3
Record Store	2.9%	12
Wedding Supply Store	1.7%	7
Flag Store	0.7%	3
Survival Store	2.0%	8
Stamp Shop	1.2%	5
Photo Restoration Service	1.2%	5
Security Service	1.0%	4
Gold Dealer	1.7%	7
Coworking Space	0.7%	3

Which of the following types of RETAIL HOME PRODUCT BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Antique Store	23.6%	96
Major Appliance Store	11.3%	46
Small Appliance Store	4.9%	20
TV & Appliance Store	6.6%	27
Baby Supply & Furniture Store	4.9%	20
Bath & Accessory Store	23.6%	96
Building Supply Store or Lumber Yard	31.7%	129
Cabinet Store	4.2%	17
Carpet Store	6.1%	25
Clock Shop	3.2%	13

Value	Percent	Responses
Fireplace, Wood Stove or Barbeque Store	5.4%	22
Flooring Store	11.1%	45
Frame Shop	3.4%	14
Furniture Store	17.4%	71
Hardware Store	45.7%	186
Home & Garden Center	60.2%	245
Home Decor Store	17.0%	69
Hot Tub or Spa Dealer	6.1%	25
Lighting Store	7.4%	30
Mattress or Bedding Store	9.8%	40
Plant Nursery & Garden Supply Store	29.5%	120
Outdoor Furniture Store	5.7%	23
Paint Store	17.9%	73
Pool & Spa Dealer	3.7%	15
Tool Rental Center	3.9%	16
ToolStore	9.1%	37
Window Store	3.4%	14
TV Store	3.7%	15
Used Building Supply Store	4.7%	19
None of the above / Does not apply	15.7%	64
Furniture Restoration Shop	1.5%	6
Rent-to-Own Store	1.0%	4
Rug Store	2.7%	11
Solar Energy Equipment Dealer	2.0%	8
Vacuum Store	2.5%	10

Value	Percent	Responses
Futon Store	0.5%	2

Which of the following types of RETAIL APPAREL BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Active wear Store	26.5%	108
Beauty Supply Store	21.6%	88
Clothing Accessory Store	23.1%	94
Menswear Store	16.2%	66
Women's Clothing Store	50.6%	206
Eyewear & Opticians Store	33.2%	135
Jewelry Store	11.1%	45
Leather Goods Store	3.4%	14
Lingerie Store	6.4%	26
Outdoor Clothing Store	26.5%	108
Perfume Store	5.2%	21
Shoe Store	40.3%	164
Sportswear Store	22.1%	90
Swimwear Store	7.4%	30
Western Wear Store	6.4%	26
None of the above / Does not apply	21.4%	87
Bridal Shop	1.2%	5
Fur Store	0.5%	2
Logo Apparel Store	2.0%	8
Maternity Store	0.5%	2
Watch Store	1.2%	5

Which of the following types of PROFESSIONAL SERVICE BUSINESSES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Accountant or CPA	10.6%	43
Insurance Agency	12.0%	49
Legal Firm or Attorney	6.6%	27
Tax Advisor	9.6%	39
None of the above / Does not apply	74.0%	301

Which of the following types of PROFESSIONAL SERVICE BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Digital or Search Marketing Firm	0.2%	1
Architect or Architecture Firm	2.2%	9
Commercial Builder	1.0%	4
Employment or Staffing Agency	2.9%	12
Graphic Designer	1.2%	5
Telecommunications Provider	9.6%	39
Life Coach	2.2%	9
Private Investigator	1.2%	5
None of the above / Does not apply	82.8%	337

Which of the following MOTOR SPORT purchasing plans does your household have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Purchase Motorcycle Parts	3.4%	14
Have Boat Repaired or Serviced	3.2%	13
Purchase Boat Parts	4.7%	19
None of the above / Does not apply	86.2%	351
Purchase New All-Terrain Vehicle (ATV)	1.0%	4
Purchase New Boat	1.7%	7
Purchase New Personal Watercraft	0.2%	1
Purchase New Motorcycle	1.2%	5
Purchase New Motorcycle Trike	0.2%	1
Purchase Used All-Terrain Vehicle (ATV)	1.0%	4
Purchase Used Boat	1.5%	6
Purchase Used Personal Watercraft	0.5%	2
Purchase Used Motorcycle	1.5%	6
Purchase Used Motorcycle Trike	0.2%	1
Purchase Used Snowmobile	0.2%	1
Have Motorcycle Repaired	2.5%	10
Purchase Marine Electronics	1.5%	6
Purchase Used Golf Cart	0.5%	2
Purchase Motorcycle Apparel	2.9%	12
Rent Snowmobile	0.5%	2

Which of the following RECREATION VEHICLE purchasing plans does your household have in the next 12 months? (Check all that apply.)

Value	Per	cent	Responses
Purchase New Class A RV		0.5%	2
Purchase New Class B RV		0.5%	2
Purchase New Class C RV		0.2%	1
Purchase New Travel Trailer or 5th Wheel		2.0%	8
Purchase New Camper Shell		0.2%	1
Purchase Used Class A RV		0.2%	1
Purchase Used Class B RV		0.5%	2
Purchase Used Class C RV		1.2%	5
Purchase Used Travel Trailer or 5th wheel		1.2%	5
Purchase Used Camper Shell		1.0%	4
None of the above / Does not apply		93.9%	382

Which of the following VEHICLE PURCHASING plans does your household have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
New Car	5.7%	23
New Luxury Vehicle - Under \$50,000	1.5%	6
New Luxury Vehicle - \$50,000 - \$75,000	0.5%	2
New Luxury Vehicle - Over \$75,000	0.7%	3
New Van	0.2%	1
New Minivan	0.2%	1
New SUV	5.7%	23
New Truck	2.9%	12
New Hybrid or Electric Vehicle	2.2%	9
Used Car	11.1%	45
Used Luxury Vehicle - Under \$30,000	1.5%	6
Used Luxury Vehicle - \$30,000 - \$50,000	0.2%	1
Used Van	1.7%	7
Used Minivan	1.2%	5
Used SUV	5.7%	23
Used Truck	7.9%	32
Used Hybrid or Electric Vehicle	1.5%	6
None of the above / Does not apply	71.3%	290

What size of vehicle are you or members of your household considering?

Value	Percent	Responses
Compact car	5.9%	24
Full-size car	3.4%	14
Luxury vehicle (any size)	1.7%	7
Midsize car	5.2%	21
Pickup truck	10.6%	43
Sport utility vehicle (SUV)	15.2%	62
Van or mini-van	4.7%	19
None of the above	53.3%	217

Total: 407

If your household is planning on purchasing a new or used vehicle in the next 12 months, which of the following brands will you look at purchasing? (Check all that apply.)

Value	Percent	Responses
Cadillac	3.2%	13
Chevrolet	12.0%	49
Chrysler	4.2%	17
Dodge	7.9%	32
Ford	15.7%	64
GMC	6.9%	28
Honda	12.5%	51
Hyundai	3.2%	13
Jeep	5.2%	21
Kia	4.9%	20
Mercedes-Benz	3.4%	14
Nissan	6.9%	28

Value	Percent	Responses
Subaru	12.0%	49
Toyota	18.4%	75
None of the above / Does not apply	55.8%	227
Aston Martin	0.5%	2
Acura	1.7%	7
Audi	2.5%	10
BMW	1.2%	5
Buick	2.9%	12
Ferrari	0.2%	1
Fiat	0.2%	1
Infiniti	1.7%	7
Jaguar	0.7%	3
Land Rover	1.7%	7
Lamborghini	0.2%	1
Lexus	2.0%	8
Lincoln	2.5%	10
Mazda	2.7%	11
Mini	0.5%	2
Mitsubishi	1.2%	5
Porsche	0.7%	3
Saab	1.0%	4
Scion	1.0%	4
Suzuki	0.5%	2
Tesla	1.5%	6
Volkswagen	2.5%	10

Value	Pe	rcent	Responses
Volvo		1.7%	7

In the past 12 months, have you or members of your household contacted a dealer for more information or purchased a vehicle after seeing an ad in the local newspaper or publication?

Value	Percent	Responses
Yes	15.5%	63
No	84.5%	344

Total: 407

Do you or anyone in your household plan to buy any of these ELECTRONIC/SMART ITEMS in the next 12 months? (Check all that apply.)

Value	Percent	Responses
GPS Device (Handheld or In-Vehicle)	4.7%	19
Office Equipment	9.1%	37
Printer	7.9%	32
Ink or Printer Cartridges	41.8%	170
Wi-Fi for Home	7.6%	31
Headphones	16.2%	66
Portable Speakers	7.1%	29
Customizable Smartphone accessories	3.9%	16
Wireless Speakers	6.4%	26
Smartphone Charger	11.5%	47
Smartwatch	3.4%	14
Phone or Tablet Controlled Home Tech Products	3.2%	13
Noise Canceling Headphones	7.1%	29

Value	Percent	Responses
Phone Calling Card	7.9%	32
Healthcare Device	3.9%	16
Surge Protector	9.1%	37
Wireless Hotspot	3.2%	13
Assistive Technology for Hearing	5.2%	21
Apple Watch	4.4%	18
Activity Tracker or Pedometer	9.8%	40
Batteries for Electronics	32.2%	131
None of the above / Does not apply	32.4%	132
Home Theater System	2.9%	12
Satellite Radio	2.9%	12
Satellite TV System	2.0%	8
Stereo System (Home)	2.2%	9
Compact/Mini Projector	1.5%	6
Wearable Electronics	1.5%	6
Aerial Drone	2.2%	9
Aerial Drone Accessories	1.7%	7
Short Wave Radio	0.2%	1
Assistive Technology for Vision	2.5%	10
Virtual Reality Headset	1.5%	6
Smartwatch Accessories	0.7%	3
Smart Sports Equipment	0.2%	1

Do you or anyone in your household plan to buy any of these CAMERA/COMPUTER or TVs in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Camera (Digital) - Point and Shoot	4.4%	18
Camera (Digital) SLR	3.7%	15
Camera Accessories or Supplies	4.2%	17
Camera Lens	3.7%	15
Camera Memory Card	6.1%	25
Computer Accessories	7.4%	30
Computer Software	3.9%	16
Tablet (iPad or Similar)	8.4%	34
Personal Computer	3.9%	16
Laptop Computer	12.5%	51
4K Ultra HD TV	6.6%	27
Smart TV	7.6%	31
PC Laptop	5.2%	21
MacBook	3.9%	16
None of the above / Does not apply	52.8%	215
Mirrorless Camera	0.7%	3
Camera (Film)	1.0%	4
Portable DVD Player	2.5%	10
E-Reader (Kindle or Similar)	2.2%	9
TiVo or DVR	1.0%	4
Computer Bag	2.5%	10
Digital Recording Binoculars or Optics	0.7%	3
TV (3D)	1.5%	6
Curved TV	1.5%	6
OLED TV	1.2%	5

Value	Percent	Responses
Digital TV Tuner or Converter	0.5%	2
Audio Visual Cables and Connectors	1.2%	5
Chromebook	2.5%	10
Refurbished Laptop	1.7%	7
Computer or Tablet Support	2.0%	8

Which of the following types of phones do you and the members of your household plan to purchase in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Smartphone	22.6%	92
Conventional Cell Phone	3.9%	16
Prepaid Cell Phone	3.4%	14
Unlocked Cell Phone	2.7%	11
Large-Screen Smartphone	4.7%	19
None of the above / Does not apply	67.8%	276

Which of the following JEWELRY PRODUCTS do you or the members of your household plan to buy in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Anniversary Jewelry	4.9%	20
Necklaces	10.1%	41
Rings (Other)	7.1%	29
Earrings	18.4%	75
Pendants	3.9%	16
Diamond Jewelry	4.4%	18

Value	Percent	Responses
Silver Jewelry	6.1%	25
Gemstone Jewelry	4.9%	20
Men's Jewelry	3.2%	13
Costume Jewelry	6.4%	26
Designer Jewelry	3.2%	13
Jewelry Box or Organizer	3.4%	14
Women's Jewelry	11.8%	48
None of the above / Does not apply	65.6%	267
Engagement Rings	1.5%	6
Wedding Rings	1.5%	6
Graduation Rings	0.5%	2
Celtic Jewelry	2.0%	8
Pearl Jewelry	1.5%	6
Children's Jewelry	2.2%	9
Custom Designed Jewelry	1.2%	5
Crystal Figurines	1.2%	5
Men's High-End Watch	1.5%	6
Women's High-End Watch	1.2%	5

Which of the following types of INSURANCE SERVICES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Auto Insurance	17.9%	73
Crop Insurance	1.0%	4
Dental Insurance	9.3%	38
Disability Insurance	1.7%	7
Homeowner Insurance	10.3%	42
Life Insurance	7.1%	29
Medical (Health) Insurance	8.8%	36
Medicare	5.2%	21
Long Term Care Insurance	2.5%	10
Pet Insurance	4.4%	18
Renters Insurance	3.2%	13
Agriculture Insurance	1.0%	4
Professional Liability Insurance	0.2%	1
None of the above / Does not apply	69.5%	283

Which of the following MEDICAL SERVICE PROVIDERS do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Acupuncture	4.7%	19
Chiropractor	8.6%	35
Family Practice Doctor	10.8%	44
Medical Clinic	6.1%	25
Optometrist	5.9%	24
Primary Care Provider	8.6%	35
Drugstore or Pharmacy	7.4%	30
None of the above / Does not apply	67.1%	273
Audiologist	2.7%	11
Counseling & Mental Health Specialist	2.9%	12
Geriatric Specialist	0.7%	3
Home Healthcare	1.0%	4
Hospital	2.2%	9
Pediatric Dentist	0.7%	3
Pediatrician	1.0%	4
Wellness Business	1.0%	4
Substance Abuse Treatment Provider	0.5%	2
Weight Loss Service	2.7%	11
Alternative Care Provider	2.0%	8
Physical Therapy or Rehabilitation service provider	2.7%	11
Hearing Aid Center	2.7%	11

Which of the following TYPES of LEGAL SERVICE PROVIDERS do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Accident, Personal Injury & Property Damage Attorney	3.4%	14
Bankruptcy Attorney	1.5%	6
Banking, Partnership & Business Law Attorney	2.9%	12
Child Support Attorney	1.0%	4
Criminal Law Attorney	0.5%	2
Disability & Social Security Attorney	1.7%	7
Divorce & Family Law Attorney	1.7%	7
DWI, DUI, OWI, OUI Attorney	0.2%	1
Employment Discrimination or Labor Issues Attorney	0.5%	2
General Practice Attorney	3.4%	14
Intellectual Property Attorney	1.0%	4
Malpractice Attorney	1.0%	4
Patent, Trademark & Copyright Attorney	1.0%	4
Probate Attorney	1.2%	5
Real Estate Attorney	2.7%	11
Taxation Attorney	2.2%	9
Wills, Trusts & Estates Attorney	19.7%	80
None of the above / Does not apply	70.8%	288

Which of the following COSMETIC MEDICAL procedures do you or the members of your household have planned in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Botox	1.5%	6
Breast Augmentation	0.5%	2
Breast Implants	0.5%	2
Dermabrasion	1.0%	4
Eyelid Surgery	2.0%	8
Fat Reduction	2.9%	12
Facelift	1.2%	5
Hair Transplant	0.7%	3
Hair Loss Treatment	1.0%	4
Lap Band	0.2%	1
Lip Augmentation	0.7%	3
Liposuction	0.7%	3
Lasik	1.5%	6
Skin Treatment	5.4%	22
Rhinoplasty (Nose Job)	0.5%	2
None of the above / Does not apply	89.4%	364

Which of the following DENTAL procedures do you or the members of your household have planned in the next 12 months? (Check all that apply.)

Value	Percent	Responses
De ntal Che ckup	57.0%	232
Teeth Cleaning	56.0%	228
Cavity Filling	19.9%	81
Crown	13.3%	54
Oral Surgery	3.7%	15
Braces	3.7%	15
Composite Bonding	2.0%	8
Dental Implants	10.3%	42
Dental Veneers	2.9%	12
Dentures	5.9%	24
Full Mouth Reconstruction	1.2%	5
Inlays or Onlays	0.5%	2
Smile Makeover	1.5%	6
Teeth Whitening	8.6%	35
None of the above / Does not apply	15.2%	62

Which of the following HEALTH and WELLNESS SERVICES, PRODUCTS and PLANS do you or any members of your household have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Fill Medical Prescriptions	47.9%	195
Purchase Health Related Products	14.5%	59
Use Physical Rehabilitation Services	4.7%	19
Find Home for Aging Parent	3.4%	14
Purchase Health and Wellness Supplements	22.1%	90
Receive Treatment for Back Pain	11.3%	46

Value	Percent	Responses
Have an Eye/Vision Exam	53.1%	216
Handicap Accessible Products	3.7%	15
Purchase Prescription Eyeglasses	32.9%	134
Purchase Prescription Contact Lenses	8.8%	36
Have an Annual Physical or Checkup	49.6%	202
Have X-Rays Taken	11.5%	47
Have a Scheduled Surgery	5.4%	22
Have Blood Drawn for Testing	41.8%	170
Plan to Visit a Hospital for any Medical Service or Procedure	9.8%	40
Have Foot Problems Diagnosed or Treated	6.9%	28
Senior Travel	11.8%	48
Receive Treatment for a Sleep Disorder	6.1%	25
Purchase Allergy Medications	15.0%	61
Use Personal Trainer or Instructor	4.2%	17
Cardiovascular Treatment	5.4%	22
Cancer Treatment	4.9%	20
Orthopaedic or Knee Surgery	3.2%	13
Nutritional Counseling	3.4%	14
Chiropractic Care	20.6%	84
Do Corrective Exercises	8.1%	33
Purchase Diabetes Testing Supplies	7.4%	30
Get Vaccinations at Drug Store or Pharmacy	20.4%	83
Purchase Weight Loss Supplements	4.4%	18
Have Cataract Surgery	4.2%	17
Discretionary Health Care and Wellness Services and Products	4.7%	19

Value	Percent	Responses
Purchase Marijuana	9.8%	40
Purchase Vitamins	46.2%	188
Have Acupuncture	7.4%	30
Purchase Hemp Based Supplements	6.6%	27
Purchase Anti Anxiety Medication or Supplements	8.6%	35
None of the above / Does not apply	16.5%	67
Purchase Elder Care-Related Products or Services	2.0%	8
Purchase Medical Supplies or Equipment for Home	2.2%	9
Participate in a Medical Study	1.2%	5
Stop Smoking	2.5%	10
Purchase a Mobility Device	1.2%	5
Receive Treatment for Vehicle or Workplace Injury	0.5%	2
Purchase Orthopedic Shoes	2.9%	12
Purchase Home Medical Testing Equipment or Supplies	1.7%	7
Hire a Personal Care Assistant	1.0%	4
Hire a Caregiver or Respite Worker	2.0%	8
Purchase "Aging in Place" Products	1.7%	7
Purchase a Medical Alert Service	0.5%	2
Have Safety Bars Installed in Bathroom	2.2%	9
Stroke Treatment	0.5%	2
Memory or Alzheimer's Care	0.7%	3
Spinal and Postural Screening	2.2%	9
Physiotherapy	1.7%	7
Purchase Blood Pressure Monitoring Device	2.0%	8
Receive Aquatic Therapy	2.2%	9

Value	Percent	Responses
Join a Weight Loss Group	2.9%	12
Purchase Weight Loss Food Plan	2.7%	11
Have Reflexology Treatment	1.5%	6
Hire a Weight Loss Professional	1.5%	6
Receive Treatment for PTSD	2.0%	8

Which of the following HEARING SERVICES, PRODUCTS and PLANS do you or any members of your household plan to use in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Purchase Phones for Loss of Sight or Hearing	0.2%	1
Purchase a "In-the-Ear" Hearing Aid	1.5%	6
Purchase a "Mini Behind-the-Ear" Hearing Aid	1.7%	7
Purchase a Digital Hearing Aid	1.7%	7
Purchase a "Behind-the-Ear" Hearing Aid	1.2%	5
Purchase Hearing Aid Cleaning Supplies	1.7%	7
Purchase Hearing Aid Batteries	3.9%	16
Purchase a "In-the-Canal" Hearing Aid	1.7%	7
Have a Hearing Exam	16.0%	65
None of the above / Does not apply	80.1%	326

Which of the following FUNERAL plans do you or members of your household have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Purchase a Funeral Plot	0.7%	3
Pre-purchase a Funeral Plot or Cremation Service	3.9%	16
Purchase a Monument or Headstone	0.2%	1
Use a Funeral Planner	0.5%	2
Purchase Flowers for a Funeral	3.2%	13
Use a Cremation Service	1.7%	7
Hire a Religious or Spiritual Leader for a Funeral Service	0.7%	3
None of the above / Does not apply	90.7%	369

Which of the following ASSISTED LIVING PLANS apply to you or your someone in your family in the next 12 months? (Check all that apply)

Value	Percent	Responses
Move into a Independent Senior Housing Community	0.7%	3
Move into a Assisted Living Facility	1.0%	4
Move into a Nursing Home	0.7%	3
Move into a Alzheimers Care Facility	0.7%	3
Hospice to your Home or House	0.7%	3
Move into Residential Care Home	0.5%	2
Utilize a Respite Provider	1.0%	4
None of the above / Does not apply	96.1%	391

Which of the following FINANCIAL SERVICES do you or anyone in your household plan to use in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Open Checking Account	4.7%	19
Open Savings Account	5.9%	24
Online Banking	44.2%	180
Manage Investments	16.0%	65
Manage Retirement Accounts	18.2%	74
Mortgage Line of Credit	3.2%	13
Financial Consulting	12.0%	49
Financial Services	12.8%	52
Safe Deposit Box Rental	7.4%	30
Obtain New Credit Card	3.4%	14
Payday Loan or Check Cashing Business	0.5%	2
Use Vehicle Title Loan Company	0.7%	3
None of the above / Does not apply	38.3%	156

Do you or any member of your household plan to buy or invest in any of the following INVESTMENT/ASSETS in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Annuities	4.9%	20
Certificates of Deposit	8.1%	33
City or State Bonds	1.2%	5
Collectibles, Antiques or Art	3.9%	16
Common or Preferred Stock	7.9%	32
Corporate Bonds or Debentures	2.0%	8
401(k)	20.1%	82
Gold or Precious Metals	3.7%	15
IRA	15.5%	63
Money Market Funds	8.1%	33
Mutual Funds	16.0%	65
Non-US Stocks	2.2%	9
Options	1.0%	4
US Savings Bonds	2.2%	9
US Treasury Notes	0.7%	3
Coins or Stamps	4.9%	20
None of the above / Does not apply	56.5%	230

Which of the following do you or anyone in your household plan to BORROW MONEY or take out a LOAN from a financial institution for in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Agriculture Loan	0.5%	2
Business Equipment Loan	0.5%	2
Carpeting or Furniture Loan	0.5%	2
College Expenses Loan	1.0%	4
College Tuition Loan	2.0%	8
Debt Consolidation Loan	2.7%	11
Medical Expenses Loan	1.0%	4
New Vehicle Loan	3.9%	16
Used Vehicle Loan	5.9%	24
Vacation or Travel Loan	0.5%	2
Wedding Loan	0.7%	3
None of the above / Does not apply	86.0%	350

Which of the following CLOTHING, APPAREL ITEMS AND ACCESSORIES do you or the members of your household plan to buy in the next 12 months? (Check all that apply.)

Value	Percer	nt Responses
Athletic Appare l	31.4	% 128
Coats	19.9	% 81
Lipstick	24.3	% 99
Nail Polish	19.2	% 78
Eyewear or Sunglasses	40.0	% 163
Handbags	18.9	% 77
Hats	11.1	% 45
Intimate Apparel	21.4	% 87
Jewelry or Accessories	18.9	% 77

Value	Percent	Responses
Watches	5.7%	23
Luggage or Bags	6.6%	27
Perfume	17.2%	70
Men's Apparel	41.5%	169
Men's Shoes	34.9%	142
Men's Underwear	33.7%	137
Women's Apparel	62.4%	254
Women's Pajamas or Sleepwear	29.5%	120
Women's Shoes	54.8%	223
Women's Underwear	49.4%	201
Swimwear	17.7%	72
Socks	47.9%	195
Scarves	11.1%	45
Ties	4.9%	20
Western Clothing	5.9%	24
Outerwear	22.4%	91
None of the above / Does not apply	14.0%	57
Body Jewelry	2.5%	10
Formal Wear	2.5%	10
Fur Coat	0.5%	2
Uniforms	2.5%	10

Which of the following CHILDREN'S CLOTHING ITEMS do you or the members of your household plan to buy in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Children's Sweaters	10.1%	41
Children's Winter Coats	8.4%	34
Children's Swimwear	9.1%	37
Children's Pants	14.0%	57
Children's T-Shirts	15.2%	62
Children's Dresses	9.1%	37
Children's Pajamas or Sleepwear	13.8%	56
Children's Socks	11.1%	45
Children's Party Dresses	2.2%	9
Children's Shorts	12.0%	49
Infant Clothing	9.6%	39
Children's School Uniform	0.5%	2
Children's Athletic Clothing	8.4%	34
None of the above / Does not apply	75.7%	308

Which of the following SHOE TYPES do you or the members of your household plan to buy in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Athletic & Outdoor Shoes (Men's)	37.6%	153
Boots (Men's)	14.0%	57
Cowboy Boots (Men's)	3.2%	13
Classic & Fashion Sneakers (Men's)	10.8%	44
Lace-Ups (Men's)	9.8%	40
Sandals (Men's)	6.1%	25
Slippers (Men's)	9.8%	40

Value	Percent	Responses
Work & Safety (Men's)	8.6%	35
Lace-Up Sneakers (Women's)	18.4%	75
Pumps (Women's)	9.8%	40
Sling-Back Sandals (Women's)	10.3%	42
Classic & Fashion Sneakers (Women's)	19.9%	81
Slippers (Women's)	20.9%	85
Work & Safety (Women's)	5.9%	24
Cowboy Boots (Women's)	3.7%	15
Athletic & Outdoor Shoes (Women's)	46.7%	190
Loafers & Slip-Ons (Women's)	18.2%	74
Slippers (Children's)	4.9%	20
Athletic & Outdoor Shoes (Children's)	13.5%	55
Sandals (Children's)	7.1%	29
Slip-Ons (Children's)	6.1%	25
Dress Shoes (Children's)	4.2%	17
None of the above / Does not apply	24.6%	100
Formal & Tuxedo Footwear (Men's)	1.2%	5
Cowboy Boots (Children's)	1.7%	7

Which of the following CLOTHING/SHOE REPAIRS or SERVICES do you or members of your household have planned in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Have Clothing Altered, Tailored or Mended	16.2%	66
Have Clothing Dry Cleaned	23.6%	96
Have Shoes Repaired	13.0%	53
Rent or Purchase a Costume	2.7%	11
Wash Clothing at a Laundromat	6.4%	26
Purchase Custom Made Clothing Items	1.7%	7
None of the above / Does not apply	59.7%	243

Which of the following RECREATION PRODUCTS do you or the members of your household plan to buy in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Archery Equipment	3.2%	13
Bicycle or Mountain Bike (Adult)	7.9%	32
Bicycle Tune-Up or Repair	10.3%	42
Camping or Hiking Equipment	18.9%	77
Exercise or Fitness Equipment	13.5%	55
Fishing Rods or Reels	9.1%	37
Fishing Bait or Attractant	16.5%	67
Fishing Accessories	17.7%	72
Golf Clubs or Equipment	6.4%	26
Hunting Gear	4.7%	19
Ammunition	18.9%	77
Running or Jogging Equipment	3.4%	14
Skiing Equipment	3.9%	16
Sports Equipment (Children)	3.9%	16

Value	Percent	Responses
Swimming Gear	4.9%	20
Weight Lifting Equipment	3.7%	15
Used Sporting Equipment	5.2%	21
Rifle	6.6%	27
Hand Gun	10.1%	41
Shotgun	4.9%	20
None of the above / Does not apply	47.7%	194
Bowling Equipment	2.5%	10
High End Bicycle	2.0%	8
Bicycle Rental	2.5%	10
Racquet Equipment	1.2%	5
Scuba, Diving or Snorkeling Equipment	2.0%	8
Soccer Equipment	1.7%	7
Sports Memorabilia	1.2%	5
Trampoline	1.7%	7
Trophies or Plaques	0.2%	1

Which of the following LAWN AND GARDEN PRODUCTS do you or the members of your household plan to buy in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Bark Dust or Mulch	32.7%	133
Bedding Flowers or Perennials	53.6%	218
Chainsaw	3.7%	15
Fertilizer	41.0%	167
Flower Pots	29.5%	120

Value	Percent	Responses
Fountains	3.4%	14
Garden Ornaments	16.2%	66
Gate	4.4%	18
Gravel or Rock	20.6%	84
Hand Garden Tools	19.4%	79
Landscaping	11.5%	47
Indoor Garden Supplies	6.9%	28
Insects (Bees or Other Beneficial Species)	3.4%	14
Decorative Rock	11.1%	45
Lawn Seed, Turf or Sod	11.8%	48
Outdoor Fireplace or Fire Pit	7.4%	30
Outdoor Furniture	11.3%	46
Outdoor Grill	7.4%	30
Patio Cover, Awning or Canopy	5.9%	24
Patio Furniture	9.1%	37
Power Garden Tools	3.7%	15
Propane	20.9%	85
Lawn Mower (Push)	4.4%	18
Lawn Mower (Riding)	3.2%	13
Shrubbery or Trees	12.5%	51
Stone (Cast, Crushed or Natural)	5.2%	21
Storage Shed	6.1%	25
Leaf Blower	3.4%	14
Insect or Fungus Control Products	14.7%	60
Greenhouse	3.9%	16

Value	Percent	Responses
None of the above / Does not apply	18.9%	77
Gazebo	1.7%	7
Patio Heater	2.0%	8
Outdoor Infrared Heater or Fireplace	1.5%	6
Outdoor Smoker	2.9%	12
Outdoor Kitchen Equipment	1.5%	6
Outdoor Entertainment Center	0.7%	3
Pole Shed	1.2%	5
Portable Outdoor Heater	1.0%	4
Rototiller	1.2%	5
Screen Porch	2.5%	10
Outdoor Garden Flags	2.0%	8
Snow Blower	0.7%	3

Which of the following AGRICULTURE/FARMING products and services do you or the members of your household intend to purchase in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Animal Feed, Grain, Hay or Minerals	11.8%	48
Animal Healthcare Products	11.8%	48
Farm Work Clothes	3.4%	14
Fertilizers, Herbicides or Pesticides	10.6%	43
Mowers, Cutters or Clippers	3.2%	13
Planting and Seeding Equipment	3.2%	13
Plants, Plantings or Agricultural Seed	11.5%	47

Value	Percent	Responses
Propane, Oils or Fuels	11.3%	46
Rocks, Gravel or Sand	8.4%	34
Tree Cutters or Tree Maintenance Equipment	3.7%	15
None of the above / Does not apply	64.9%	264
ATV Products and Attachments	1.5%	6
Barn or Pole Building	2.2%	9
Blowers	2.0%	8
Carts or Utility Carriers	1.5%	6
Cement Mixers or Rollers	0.2%	1
Chippers or Shredders	1.7%	7
Drainage or Irrigation Equipment	1.5%	6
Farm Tool Rental	0.5%	2
Farm Equipment Rental	1.2%	5
Farm Machinery or Tractor Attachments & Implements	1.2%	5
Ground-Working Equipment	1.0%	4
Pallet Forks, Forklifts or Skid Steers	0.5%	2
Rakes or Hay Handling Equipment	0.5%	2
Scoops or Shovels	2.5%	10
Sprayers or Spreaders	2.2%	9
Straw or Bedding Materials	2.9%	12
Sweepers or Industrial Vacuums	0.5%	2

Which of the following PET SUPPLIES or SERVICES do you or the members of your household plan to purchase in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Any Pet-Related Products or Services	17.0%	69
Bird Seed	16.2%	66
Cat Food	34.6%	141
Dog Food	38.1%	155
Fish Food	4.7%	19
Specialized Pet Food	6.9%	28
Other Pet Food	6.9%	28
Pet Accessories	18.2%	74
Pet Clothing	5.2%	21
PetToys	20.4%	83
Fish Supplies	3.4%	14
Annual Pet Vaccinations	32.4%	132
Annual Pet Checkups	31.7%	129
Preventative Care	7.9%	32
Adopt or Rescue a Pet	9.3%	38
Purchase Pet Medication	10.8%	44
Purchase Dog Bed	6.9%	28
Board a Pet Overnight	3.7%	15
Pet Tracking Device	3.2%	13
Pet Dental Care	4.7%	19
Anti Anxiety or Stress Pet Medication for Holidays	3.4%	14
None of the above / Does not apply	29.2%	119
Pet Enclosure	2.5%	10
Aquarium or Tank	2.9%	12
Bird House	1.7%	7

Value	Percent	Responses
Disease Diagnosis	1.5%	6
Pet Travel Cage	1.7%	7
Pet Travel Accessories	1.0%	5 4
Cremation or Burial Services	1.5%	6
Purchase a Pet	2.7%	5 11
Holistic or Alternative Pet Care	1.7%	7
Animal Training Classes	2.9%	12
Hemp Based Pet Supplements	2.9%	5 12
THC Based Pet Supplements	1.7%	7
Holistic or Alternative Pet Supplements	2.9%	12

Which of the following do you or anyone in your household plan for your home in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Add or Replace Deck	10.3%	42
Add a Fence or Wall Structure	12.5%	51
Remodel Kitchen	6.4%	26
Cabinet Refacing or Resurfacing	3.9%	16
Remodel Bathroom	10.3%	42
Build a Storage Shed	6.9%	28
General Remodeling	9.1%	37
Resurface or Build New Driveway	3.4%	14
Replace Carpet	10.6%	43
Asphalt Repair	3.4%	14
Replace Flooring	12.0%	49

Value	Percent	Responses
Replace Windows	6.4%	26
None of the above / Does not apply	53.6%	218
Add a Room	2.7%	11
Add a Home Office	0.5%	2
Refinish Bathtub	1.7%	7
Install a Glass Shower	2.2%	9
Remodel or Finish Basement Living Area	2.7%	11
Replace Garage Door	1.2%	5
Build a Garage	1.0%	4
Build Out-Building	2.0%	8
Have Furniture Restored	2.2%	9
Add a Swimming Pool	0.5%	2
Switch from Gas to Electric	0.5%	2
Install "Aging In Place" Products	0.5%	2
Install a Solar Energy System	1.2%	5
Install Security or Monitoring System	1.5%	6
Stone or Marble Work (Bathroom or Kitchen)	1.0%	4
Sealcoating	2.5%	10
Asphalt Resurfacing	2.7%	11
Residential Paving	0.2%	1
Build a "Tiny House"	0.7%	3
Install Handicap Accessible Addition	0.7%	3

Which of the following BUILDING SUPPLIES or PRODUCTS do you or anyone in your household currently need or plan to buy in the next 12 months for your home? (Check all that apply.)

Value	Percent	Responses
Ceramic Tile	6.9%	28
Decking	9.8%	40
Doors (Exterior)	6.4%	26
Doors (Interior)	5.4%	22
Electrical Supplies	7.1%	29
Fencing	12.8%	52
Hand Tools	10.6%	43
Hardwood Products	3.9%	16
Home Security Doorbell Camera	3.2%	13
Insulation	3.4%	14
Kitchen Cabinets	3.9%	16
Lighting and Fixtures	9.6%	39
Lumber	10.1%	41
Molding	4.9%	20
Paint (Exterior)	15.5%	63
Paint (Interior)	23.3%	95
Plywood	4.7%	19
Plumbing Supplies	6.4%	26
Power Tools	6.1%	25
Rain Gutters	5.2%	21
Screen Door	5.7%	23
Wet or Dry Vacuum	3.7%	15
None of the above / Does not apply	43.7%	178

Value	Percent	Responses
Circular Saw	1.2%	5
Furnace	1.7%	7
Generator	2.7%	11
Lock Sets	2.0%	8
Mill Work	0.7%	3
Roofing (Composition)	2.9%	12
Roofing (Other)	2.0%	8
Security Door	1.0%	4
Security Locks	0.5%	2
Security Window Film	0.7%	3
Siding	1.5%	6
Solar Screen	0.5%	2
Waterproofing	1.2%	5
Water Softener System or Supplies	1.2%	5
Wood Stove or Fireplace	1.5%	6
Window Guards	0.2%	1
Windows (Double-Hung)	1.5%	6
Windows (Casement)	1.0%	4
Windows (Picture)	1.5%	6
Windows (Slider)	2.5%	10
Windows (Bay or Bow)	0.7%	3

Which of the following HOME SERVICES do you or anyone in your household currently need or plan for your home in the next 12 months? (Check all that apply.) Part 1 of 2.

Value	Percent	Responses
Air Conditioning Repair	4.9%	20
Air Duct Cleaning	8.1%	33
Appliance Repair	5.7%	23
Blinds Cleaning	4.9%	20
Carpenter or Woodworking	4.2%	17
Carpet Cleaning	20.4%	83
Chimney Cleaning	5.2%	21
Concrete Repair	3.9%	16
Drywall Installation or Repair	4.2%	17
Electrical Repair	5.7%	23
Flooring - Ceramic Tile (Installation or Repair)	3.2%	13
Flooring - Laminate (Installation or Repair)	3.9%	16
Flooring - Wood (Installation or Repair)	3.9%	16
Flooring - Other (Installation or Repair)	4.7%	19
Furnace Cleaning	6.1%	25
Gardening Services	6.4%	26
Gutter Installation or Repair	4.4%	18
Handyman Services	13.3%	54
Home Repair	6.4%	26
Home Remodel	3.7%	15
None of the above / Does not apply	45.0%	183
Alternative Energy Systems Installation	1.0%	4
Alternative Energy Systems (Service or Repair)	1.0%	4
Electrical Panel Replacement	1.7%	7
Excavation & Wrecking	0.5%	2

Value	Percent	Responses
Fire & Water Damage Restoration	0.7%	3
Flooring - Linoleum (Installation or Repair)	2.9%	12
Foundation Repair	0.5%	2
Furnace Repair	2.0%	8
Furniture Reupholster	0.7%	3
Heating Repair	1.0%	4
Home Computer Repair	2.7%	11
Home Electronics Repair	1.2%	5
Home Heating Oil or Fuel Service	2.0%	8

Which of the following HOME SERVICES do you or anyone in your household currently need or plan for your home in the next 12 months? (Check all that apply.) Part 2 of 2.

Value	Percent	Responses
Home Security Service	3.2%	13
House Cleaning Service	11.1%	45
Junk or Yard Waste Removal	10.3%	42
Recycle	11.5%	47
Landscaping Service	10.8%	44
Painting	11.3%	46
Pest Control	5.7%	23
Plumbing Repair	5.7%	23
Pressure Washing	4.9%	20
Preventative Home Maintenance	4.7%	19
Roof Repair	3.4%	14
Security System	3.2%	13

Value	Percen	t Responses
Septic Tank Cleaning or Repair	4.9%	6 20
Tool Rental	3.79	6 15
Trash Removal	10.6%	6 43
Window Installation	4.2%	6 17
Computer Repair	7.19	6 29
None of the above / Does not apply	45.5%	6 185
Insulation Installation or Maintenance	1.0%	6 4
Interior Design	0.7%	6 3
Sell Scrap Metal	1.5%	6
Movers	1.2%	6 5
Mold Inspection or Removal	1.0%	6 4
Party Equipment Rental	0.5%	6 2
Pool Cleaning Service	0.5%	6 2
Siding Replacement	1.0%	6 4
Snow Removal	2.7%	6 11
Solar Heating or Power System Installation or Repair	1.0%	6 4
Stucco or Exterior Coating	0.5%	6 2
Tornado or Storm Shelter Building or Repair	0.29	6 1
Waterproofing	1.79	6 7
Window Tinting for Home	0.5%	6 2
Yard Equipment Rental	0.5%	6 2
Mobile or Cell Phone Repair	2.0%	6 8

Which of the following HOME PRODUCTS do you or anyone in your household currently need or plan to buy in the next 12 months for your home? (Check all that apply.) Part 1 of 2.

Value	Percent	Responses
Air Conditioning (Buy)	3.2%	13
Window Blinds (Venetian or Mini)	5.7%	23
Emergency Preparedness Kitor Supplies	7.6%	31
Batteries (Home or Office)	33.2%	135
Candles	20.1%	82
Firewood	7.4%	30
Carpeting	9.1%	37
Flooring Tile	4.4%	18
Hardwood Flooring	3.4%	14
Rugs	10.6%	43
Clocks	4.9%	20
Closet System	4.4%	18
Curtains or Drapes	10.8%	44
Cutlery, Flatware or Silverware	3.9%	16
Fire Extinguisher	4.7%	19
Furniture (Bedroom)	6.6%	27
Furniture (Dining Room)	3.4%	14
Furniture (Living Room)	11.1%	45
Christmas Tree	12.5%	51
Holiday Decorations	7.6%	31
Laminate Flooring	5.7%	23
Mirror	3.9%	16
Storage Boxes or Tubs	8.1%	33
Floral Arrangements	4.9%	20
Picture Frames	9.3%	38

Linens (Bathroom) 8.8% 36 Reclining Chair 5.2% 21 Indoor Flowers 6.9% 28 Linens (Dining Room or Kitchen) 5.2% 21 None of the above / Does not apply 34.2% 139 Awning 2.5% 10 Oriental Carpeting 0.7% 3 Rugs (Persian) 0.7% 3 Ductless Heat Pumps 1.2% 5 Fine Art (Paintings, Pottery, Etc.) 2.7% 11 Custom Built Furniture 1.2% 5 Reconditioned Furniture 1.2% 5 Grib 0.5% 2 Furniture (Children's) 1.2% 5 Grib 0.5% 2 Furniture (Home Office) 2.0% 8 Futon 1.2% 5 Glass Railing 0.2% 1 Safe 2.0% 8 Hot Tub or Spa (Used) 1.2% 5 Sewing Machine 2.0% 8 Wallpaper 0.7% 3 Signs or Banners 2.5% 10<	Value	Percent	Responses
Indoor Flowers 6.9% 28 Linens (Dining Room or Kitchen) 5.2% 21 None of the above / Does not apply 34.2% 139 Awning 2.5% 10 Oriental Carpeting 0.7% 3 Rugs (Persian) 0.7% 3 Ductless Heat Pumps 1.2% 5 Fine Art (Paintings, Pottery, Etc.) 2.7% 11 Custom Built Furniture 1.2% 5 Reconditioned Furniture 1.7% 7 Furniture (Children's) 1.2% 5 Crib 0.5% 2 Furniture (Home Office) 2.0% 8 Futon 1.2% 5 Glass Railing 0.2% 1 Safe 2.0% 8 Hot Tub or Spa (Used) 1.2% 5 Sewing Machine 2.0% 8 Wallpaper 0.7% 3	Linens (Bathroom)	8.8%	36
Linens (Dining Room or Kitchen) 5.2% 21 None of the above / Does not apply 34.2% 139 Awning 2.5% 10 Oriental Carpeting 0.7% 3 Rugs (Persian) 0.7% 3 Ductless Heat Pumps 1.2% 5 Fine Art (Paintings, Pottery, Etc.) 2.7% 11 Custom Built Furniture 1.2% 5 Reconditioned Furniture 1.7% 7 Furniture (Children's) 1.2% 5 Crib 0.5% 2 Furniture (Home Office) 2.0% 8 Furnace 1.2% 5 Futon 1.2% 5 Glass Railing 0.2% 1 Safe 2.0% 8 Hot Tub or Spa (Used) 1.2% 5 Sewing Machine 2.0% 8 Wallpaper 0.7% 3	Reclining Chair	5.2%	21
None of the above / Does not apply 34.2% 139 Awning 2.5% 10 Oriental Carpeting 0.7% 3 Rugs (Persian) 0.7% 3 Ductless Heat Pumps 1.2% 5 Fine Art (Paintings, Pottery, Etc.) 2.7% 11 Custom Built Furniture 1.2% 5 Reconditioned Furniture 1.7% 7 Furniture (Children's) 1.2% 5 Crib 0.5% 2 Furnace 1.2% 5 Futon 1.2% 5 Glass Railing 0.2% 1 Safe 2.0% 8 Hot Tub or Spa (Used) 1.2% 5 Sewing Machine 2.0% 8 Wallpaper 0.7% 3	Indoor Flowers	6.9%	28
Awning 2.5% 10 Oriental Carpeting 0.7% 3 Rugs (Persian) 0.7% 3 Ductless Heat Pumps 1.2% 5 Fine Art (Paintings, Pottery, Etc.) 2.7% 11 Custom Built Furniture 1.2% 5 Reconditioned Furniture 1.7% 7 Furniture (Children's) 1.2% 5 Crib 0.5% 2 Furniture (Home Office) 2.0% 8 Furnace 1.2% 5 Futon 1.2% 5 Glass Railing 0.2% 1 Safe 2.0% 8 Hot Tub or Spa (Used) 1.2% 5 Sewing Machine 2.0% 8 Wallpaper 0.7% 3	Linens (Dining Room or Kitchen)	5.2%	21
Oriental Carpeting 0.7% 3 Rugs (Persian) 0.7% 3 Ductless Heat Pumps 1.2% 5 Fine Art (Paintings, Pottery, Etc.) 2.7% 11 Custom Built Furniture 1.2% 5 Reconditioned Furniture 1.7% 7 Furniture (Children's) 1.2% 5 Crib 0.5% 2 Furniture (Home Office) 2.0% 8 Furnace 1.2% 5 Glass Railing 0.2% 1 Safe 2.0% 8 Hot Tub or Spa (Used) 1.2% 5 Sewing Machine 2.0% 8 Wallpaper 0.7% 3	None of the above / Does not apply	34.2%	139
Rugs (Persian) 0.7% 3 Ductless Heat Pumps 1.2% 5 Fine Art (Paintings, Pottery, Etc.) 2.7% 11 Custom Built Furniture 1.2% 5 Reconditioned Furniture 1.7% 7 Furniture (Children's) 1.2% 5 Crib 0.5% 2 Furniture (Home Office) 2.0% 8 Futno 1.2% 5 Glass Railing 0.2% 1 Safe 2.0% 8 Hot Tub or Spa (Used) 1.2% 5 Sewing Machine 2.0% 8 Wallpaper 0.7% 3	Awning	2.5%	10
Ductless Heat Pumps 1.2% 5 Fine Art (Paintings, Pottery, Etc.) 2.7% 11 Custom Built Furniture 1.2% 5 Reconditioned Furniture 1.7% 7 Furniture (Children's) 1.2% 5 Crib 0.5% 2 Furniture (Home Office) 2.0% 8 Furnace 1.2% 5 Futon 1.2% 5 Glass Railing 0.2% 1 Safe 2.0% 8 Hot Tub or Spa (Used) 1.2% 5 Sewing Machine 2.0% 8 Wallpaper 0.7% 3	Oriental Carpeting	0.7%	3
Fine Art (Paintings, Pottery, Etc.) 2.7% 11 Custom Built Furniture 1.2% 5 Reconditioned Furniture 1.7% 7 Furniture (Children's) 1.2% 5 Crib 0.5% 2 Furniture (Home Office) 2.0% 8 Furnace 1.2% 5 Futon 1.2% 5 Glass Railing 0.2% 1 Safe 2.0% 8 Hot Tub or Spa (Used) 1.2% 5 Sewing Machine 2.0% 8 Wallpaper 0.7% 3	Rugs (Persian)	0.7%	3
Custom Built Furniture 1.2% 5 Reconditioned Furniture 1.7% 7 Furniture (Children's) 1.2% 5 Crib 0.5% 2 Furniture (Home Office) 2.0% 8 Furnace 1.2% 5 Futon 1.2% 5 Glass Railing 0.2% 1 Safe 2.0% 8 Hot Tub or Spa (Used) 1.2% 5 Sewing Machine 2.0% 8 Wallpaper 0.7% 3	Ductless Heat Pumps	1.2%	5
Reconditioned Furniture 1.7% 7 Furniture (Children's) 1.2% 5 Crib 0.5% 2 Furniture (Home Office) 2.0% 8 Furnace 1.2% 5 Futon 1.2% 5 Glass Railing 0.2% 1 Safe 2.0% 8 Hot Tub or Spa (Used) 1.2% 5 Sewing Machine 2.0% 8 Wallpaper 0.7% 3	Fine Art (Paintings, Pottery, Etc.)	2.7%	11
Furniture (Children's) 1.2% 5 Crib 0.5% 2 Furniture (Home Office) 2.0% 8 Furnace 1.2% 5 Futon 1.2% 5 Glass Railing 0.2% 1 Safe 2.0% 8 Hot Tub or Spa (Used) 1.2% 5 Sewing Machine 2.0% 8 Wallpaper 0.7% 3	Custom Built Furniture	1.2%	5
Crib 0.5% 2 Furniture (Home Office) 2.0% 8 Furnace 1.2% 5 Futon 1.2% 5 Glass Railing 0.2% 1 Safe 2.0% 8 Hot Tub or Spa (Used) 1.2% 5 Sewing Machine 2.0% 8 Wallpaper 0.7% 3	Reconditioned Furniture	1.7%	7
Furniture (Home Office) 2.0% 8 Furnace 1.2% 5 Futon 1.2% 5 Glass Railing 0.2% 1 Safe 2.0% 8 Hot Tub or Spa (Used) 1.2% 5 Sewing Machine 2.0% 8 Wallpaper 0.7% 3	Furniture (Children's)	1.2%	5
Furnace 1.2% 5 Futon 1.2% 5 Glass Railing 0.2% 1 Safe 2.0% 8 Hot Tub or Spa (Used) 1.2% 5 Sewing Machine 2.0% 8 Wallpaper 0.7% 3	Crib	0.5%	2
Futon 1.2% 5 Glass Railing 0.2% 1 Safe 2.0% 8 Hot Tub or Spa (Used) 1.2% 5 Sewing Machine 2.0% 8 Wallpaper 0.7% 3	Furniture (Home Office)	2.0%	8
Glass Railing 0.2% 1 Safe 2.0% 8 Hot Tub or Spa (Used) 1.2% 5 Sewing Machine 2.0% 8 Wallpaper 0.7% 3	Furnace	1.2%	5
Safe 2.0% 8 Hot Tub or Spa (Used) 1.2% 5 Sewing Machine 2.0% 8 Wallpaper 0.7% 3	Futon	1.2%	5
Hot Tub or Spa (Used) 1.2% 5 Sewing Machine 2.0% 8 Wallpaper 0.7% 3	Glass Railing	0.2%	1
Sewing Machine 2.0% 8 Wallpaper 0.7% 3	Safe	2.0%	8
Wallpaper 0.7% 3	Hot Tub or Spa (Used)	1.2%	5
	Sewing Machine	2.0%	8
Signs or Banners 2.5% 10	Wallpaper	0.7%	3
	Signs or Banners	2.5%	10
Hot Tub or Spa (New) 1.5% 6	Hot Tub or Spa (New)	1.5%	6
Tankless Water Heater 1.5% 6	Tankless Water Heater	1.5%	6

Which of the following HOME PRODUCTS do you or anyone in your household currently need or plan to buy in the next 12 months for your home? (Check all that apply.) Part 2 of 2.

Value	Perce	nt Responses
Home Decor or Decorating	11.3	1% 45
Innerspring Mattress	3.9	9% 16
Pillow Top Mattress	4.2	2% 17
Linens (Bedroom)	13.8	3% 56
Memory Foam Mattress	3.2	2% 13
Queen Size Bed	5.7	7% 23
King Size Bed	4.7	7% 19
Smoke Alarm or Detector	3.9	9% 16
Window Coverings	6.0	5% 27
Alexa for Home	3.9	9% 16
None of the above / Does not apply	54.3	1% 220
Gas Burning Freestanding Stoves	0.2	2% 1
Water Purification System (Drinking)	2.2	2% 9
Solar Water Heater	0.7	7% 3
Adjustable Mattress	2.5	5% 10
Latex Mattress	0.5	5% 2
Foam Mattress	2.0)% 8
Gel Mattress	2.2	2% 9
Twin Size Bed	1.7	7% 7
Swimming Pool (Above Ground)	1.0)% 4
Water Heater	2.	5% 10
Swimming Pool (In-Ground)	0.2	2% 1

Value	Percent	Responses
Remote Home Monitoring Video Camera	1.2%	5
Shutters	1.7%	7
Reclaimed Wood Furniture	1.5%	6
Patriotic Flags	2.7%	11
Sports Team Flags	1.2%	5
Smart Home Products	2.9%	12
Smart Appliances	2.2%	9
Smart Lock / Front Door	1.5%	6

Which of the following types of ART do you or members of your households plan to purchase in the next 12 months?

Value	Percent	Responses
Paintings	8.6%	35
Fine Art	4.4%	18
Photographs	8.8%	36
Pottery	5.4%	22
Blown Glass	3.7%	15
Stone Carvings	2.9%	12
Sculpture	3.2%	13
Artistic Wall Decor	9.3%	38
Wood Carvings	4.2%	17
Poster Art	4.9%	20
Religious Art	2.5%	10
Stained Glass	3.7%	15
Ceramics	4.4%	18
Metal Work Art	4.4%	18
Music Memorabilia	1.5%	6
Movie Memorabilia	2.0%	8
None of the above / Does not apply	72.7%	296

Which of the following APPLIANCES do you or the members of your household plan to buy in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Refrigerator	9.8%	40
Portable Dishwasher	1.0%	4
Dishwasher	8.4%	34
Freezer	4.7%	19
Range	9.1%	37
Range Hood	3.2%	13
Wall Oven	2.0%	8
Washer	5.2%	21
Dryer	3.9%	16
Blender	3.9%	16
Tea Kettle	4.2%	17
Microwave	10.8%	44
Window Air Conditioner	2.7%	11
Coffee or Espresso Machine	9.3%	38
Vacuum Cleaner	7.4%	30
None of the above / Does not apply	55.0%	224

Which of the following VEHICLE PRODUCTS do you or anyone in your household currently need or plan to buy in the next 12 months? (Check all that apply.)

Value	I	Percent	Responses
Aftermarket Products		5.9%	24
Battery		8.4%	34
Floor Mats		7.9%	32
Lights		6.4%	26
RV Accessories or Supplies		4.4%	18

Value	Percent	Responses
Seat Covers	6.4%	26
Tires	18.2%	74
Wiper Blades	32.9%	134
None of the above / Does not apply	44.2%	180
Canopy	2.7%	11
Child Car Seat	1.0%	4
Grill Guard	1.5%	6
Ground Effects	0.5%	2
Mirror(s)	1.5%	6
Motorcycle Accessories	1.7%	7
Motorcycle Parts	2.7%	11
Performance Parts	1.5%	6
Roof Rack (For Bike, Kayak, Etc.)	1.5%	6
Roof Rack (Luggage or Equipment Container)	0.7%	3
Running Boards	0.5%	2
Step Bar	0.2%	1
Stereo System (Auto, Car or Truck)	2.2%	9
Tool Box	1.5%	6
Trailer Hitch	2.2%	9
Truck Bed Liner	0.5%	2
Visor	0.2%	1
Wheels or Rims	2.7%	11
Winch	0.5%	2
Window Tinting Equipment (Auto)	1.2%	5
Cargo Trailer (Vehicle Hauler)	0.7%	3

Value	Percent	Responses
Cargo Trailer (Flat)	0.5%	2
Cargo Trailer (Motorcycle)	0.2%	1
Cargo Trailer (Box)	0.7%	3

Where do you or members of your household go for regular auto maintenance and service? (Check one only)

Value	Percent	Responses
Dealership	34.6%	141
National chain service center (e.g. Jiffy Lube)	14.7%	60
Private service center	30.5%	124
Friend/Family	10.6%	43
Other	9.6%	39

Total: 407

Which of the following VEHICLE SERVICES do you or anyone in your household currently need? (Check all that apply.)

Value	Percent	Responses
30,000 Mile Service	5.4%	22
60,000 Mile Service	6.6%	27
100,000 Mile Service	7.9%	32
Auto Detailing	8.8%	36
Auto Repair (General)	12.0%	49
Alignment	6.9%	28
Body Work	5.9%	24
Brake Replacement, Adjustment	6.6%	27

Value	Percent	Responses
Car Rental	4.2%	17
Car Wash	43.7%	178
Gas or Service Station Services	15.0%	61
Oil Change or Lube	41.5%	169
Painting	3.4%	14
Preventative Maintenance	16.2%	66
Shocks	3.4%	14
Tire Mounting or Installation	6.9%	28
Tune-Up	13.8%	56
Windshield or Glass Repair	10.3%	42
None of the above / Does not apply	25.3%	103
Auto Warranty Work (Work Covered by Warranty)	2.5%	10
DEQ Inspection	0.7%	3
Electrical Repair	2.9%	12
Upgrade of Car for Smartphone, Hands-Free Device, etc.	1.0%	4
Motor Repair or Replacement	0.5%	2
Motorcycle Repair	1.0%	4
Muffler	2.0%	8
RV Maintenance or Service	2.5%	10
Safety Inspection	2.9%	12
Smog Check	0.2%	1
Stereo Installation	1.5%	6
Transmission or Clutch Repair	2.9%	12
Upholstery Repair	1.7%	7
Vehicle Air Conditioning Repair	2.5%	10

Value	Percen	t Responses
Vehicle Storage	0.59	% 2
Vehicle Towing	0.29	% 1
Windshield or Window Tinting	2.29	% 9

If you or a member of your household were to purchase an automobile in the next 12 months, where would you look to find a vehicle? (Check all that apply.)

Value	Percent	Responses
AutoTrader.com	14.0%	57
CarFax	17.4%	71
CarGurus.com	8.4%	34
CarMax.com	6.1%	25
Cars.com	4.4%	18
Craigslist Auto	18.9%	77
KBB.com	5.7%	23
Facebook Dealer Page	4.4%	18
Edmunds.com	7.4%	30
Local Dealer Site	42.0%	171
UsedCars.com	5.4%	22
Other Local Website	8.6%	35
None of the above / Does not apply	34.9%	142
Yahoo! Autos	0.2%	1
Automotive.com	2.2%	9
Autoblog.com	0.5%	2
CarsDirect.com	1.2%	5
eBay Motors	2.0%	8
MotorTrend.com	2.2%	9
Local TV Site	1.7%	7
Local Radio Site	1.5%	6
The Car Connection	1.2%	5

Which of the following PERSONAL CARE PRODUCTS and SERVICES do you or someone in your household plan to purchase in the next 12 months? (Check all that apply.)

Value	F	Percent	Responses
Bath and Body Products		43.7%	178
Beauty Products		42.0%	171
Cosmetics		45.9%	187
Babysitting		2.9%	12
Facial		18.2%	74
Hair Care Products		57.0%	232
Hair Coloring		30.5%	124
Hair Cut		65.6%	267
Hair Removal		5.9%	24
Hair Extensions, Wigs or Weaves		0.7%	3
Manicure		22.6%	92
Massage Therapy	100	27.0%	110
Pedicure		31.2%	127
Tanning Products		2.7%	11
Tanning Bed or Spray Tan		4.2%	17
Tattoo or Piercing		6.6%	27
Spa Bed (Red Light Therapy or Hydration station)		0.2%	1
None of the above / Does not apply		9.1%	37

Which of the following ENTERTAINMENT PRODUCTS do you or someone in your household plan to purchase in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Books (New)	37.8%	154
Books (Used)	35.1%	143
Books (Children's)	18.9%	77
Board Games	22.4%	91
Lottery Ticket	38.1%	155
Collectibles	10.1%	41
Vinyl Records	5.2%	21
Fire Works	6.9%	28
Graphic Novels	3.2%	13
Computer Games	10.1%	41
DVD Movies (Buy)	19.4%	79
DVD Movies (Rent)	18.7%	76
DVD Movies (Children's)	6.4%	26
Magazines	30.0%	122
TV or Movie Themed Toys	4.2%	17
Toys	14.7%	60
Video Console Games	7.6%	31
None of the above / Does not apply	15.0%	61
Comics	2.7%	11
Video Game Console	2.2%	9
Handheld Game Console	1.2%	5
Handheld Console Games	1.7%	7

Which of the following SPECIAL OCCASION related PLANS, PRODUCTS and SERVICES might you or someone in your household purchase or use the services of in the next 12 months? (Check all that apply.)

Value	Percer	nt Responses
Purchase Wedding or Special Occasion Gifts	5.2	% 21
Host or Attend a Retirement Party	5.9	% 24
Host or Attend a Graduation Party	7.6	% 31
Purchase Gourmet Cupcakes	3.9	% 16
Purchase Cake, Tart or Pastries for Special Occasion	7.6	% 31
None of the above / Does not apply	77.1	% 314
Purchase a Wedding Dress	2.0	% 8
Purchase a Tuxedo	1.0	% 4
Rent a Tuxedo	1.0	% 4
Purchase a Bridesmaid Dress	1.0	% 4
Rent a Hall or Event Space for Wedding or Special Event	2.9	% 12
Hire a Musician or Band for Wedding or Special Event	1.7	% 7
Purchase a Wedding Cake	2.2	% 9
Use a Wedding Planner	0.7	% 3
Use a Party Planner	0.5	% 2
Hire a Caterer for Wedding or Special Event	2.9	% 12
Use a Florist for a Wedding or Special Event	2.7	% 11
Rent a Chauffeured Vehicle	1.0	% 4
Go on a Honeymoon	2.5	% 10
Hire a Photographer for Wedding or Special Event	2.9	% 12
Hire a Videographer for Wedding or Special Event	1.2	% 5
Host or Attend a Bar Mitzvah or Bat Mitzvah	0.2	% 1
Host or Attend a Quinceanera Party	0.5	% 2

Which of the following HOBBY & ART and CRAFT SUPPLIES might you or someone in your household purchase in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Gems, Rocks & Minerals	9.3%	38
Ceramics and Pottery	6.6%	27
Collectables	7.4%	30
Comic Books and Related Collectables	1.7%	7
Do-It-Yourself (DIY)	29.0%	118
Games or Puzzles	22.6%	92
Beer Brewing Supplies	2.0%	8
Wine Making Supplies	2.0%	8
Jewelry Making Supplies or Beads	9.1%	37
Knitting	11.8%	48
Making Arts and Crafts	17.2%	70
Paper Crafts	8.8%	36
Quilting	8.4%	34
Scrapbooking	5.4%	22
Toy Collecting	1.7%	7
Trains, Plane & Car Model Kits	3.2%	13
None of the above / Does not apply	38.6%	157

Which of the following VACATION/TRAVEL PLANS might you or someone in your household plan in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Airline Flight	57.7%	235
Train Trip	14.0%	57

Pulse Research Inc. Page 102 January 2019

Value	Percent	Responses
Book Hotel Room	50.1%	204
Business Travel	7.6%	31
Buy Travel Tickets	27.3%	111
Buy Luggage	7.9%	32
Chartered Fishing Trip	3.9%	16
Hotel or Resort Stay	31.4%	128
International Travel	15.0%	61
Take a Cruise	13.0%	53
Travel Packages	9.6%	39
Use a Travel Agent or Agency	8.1%	33
Vacation Inside Home State	23.8%	97
Vacation Outside Home State	36.6%	149
Rent a Car	22.4%	91
Book Local Lodging for Guests	6.6%	27
Stay at an RV Park	10.1%	41
Stay at a Casino	7.9%	32
Gamble at a Casino	19.9%	81
Play Bingo	9.1%	37
Does not apply	22.6%	92
Charter a Boat	1.0%	4
Golf Vacation	2.2%	9
Ski Resort Stay	2.7%	11
Rent RV	2.0%	8

Which of the following EDUCATION/CLASSES do you or someone in your household plan to attend in the next 12 months? (Check all that apply.)

Value	11 //	Percent	Responses
Attend College or University (Full Time)		4.9%	20
Attend Classes at Community College		9.1%	37
Online Continuing Education Courses		9.3%	38
Professional Certification or Accreditation Courses		4.4%	18
Language Lessons (Adult)		4.7%	19
Arts or Crafts Lessons (Adult)		11.1%	45
Music Lessons (Adult)		4.7%	19
Cooking Lessons (Adult)		5.7%	23
Attend a Free Lecture or Seminar		16.2%	66
Attend Paid Lecture, Seminar or Special Class		7.9%	32
Dance Lessons		3.9%	16
Yoga, Pilates, or Zumba		17.7%	72
Personal Physical Training		3.2%	13
Attend a Local Workshop		12.0%	49
None of the above / Does not apply		52.1%	212
Attend College or University (Part Time)		2.9%	12
Attend Graduate School		2.7%	11
Business School		1.2%	5
Learning Center		0.2%	1
Culinary School		1.0%	4
Trade School		0.7%	3
Sports Lessons (Adult)		2.2%	9
Real Estate Classes		1.7%	7
Child Education or Tutoring		2.2%	9

Value	Percent	Responses
Music lessons (Child)	2.5%	10
Sports lessons (Child)	2.0%	8
Language Lessons (Child)	0.2%	1
Arts or Crafts Lessons (Child)	1.7%	7
Change School	0.7%	3
Attend a Religion Based School	0.5%	2

Which of the following ART and CRAFTING SUPPLIES do you or someone in your household plan to purchase over the next 12 months? (Check all that apply.)

Value	Percent	Responses
Brushes	17.7%	72
Oil paints	5.4%	22
Acrylic Paints	13.0%	53
Markers	15.2%	62
Specialty Paper	11.5%	47
Fabric Craft Supplies	14.7%	60
Beads	9.6%	39
Art Pencils and Pens	17.7%	72
Scrapbooking Supplies	6.4%	26
None of the above / Does not apply	59.5%	242

Which of the following MUSICAL INSTRUMENTS do you or someone in your household plan to purchase in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Bass Guitar	1.2%	5
Clarinet	0.2%	1
Drums	1.0%	4
Flute	0.5%	2
Acoustic Guitar	3.9%	16
Electric Guitar	2.2%	9
Electric Keyboard	1.7%	7
Piano	2.2%	9
Piano (High End)	0.7%	3
Trombone	0.5%	2
Trumpet	0.2%	1
Violin	1.0%	4
None of the above / Does not apply	92.4%	376

Which of the following varieties of food do you and your family members plan to eat at restaurants in the NEXT 30 days? (Check all that apply.)

Value	Percent	Responses
Greek	12.8%	52
French	6.1%	25
Asian	39.3%	160
German	10.1%	41
American (New)	31.9%	130
Italian	41.0%	167
Cajun or Creole	8.4%	34
Indian	13.5%	55
Chinese	47.2%	192
American (Traditional)	71.5%	291
Thai	33.9%	138
Middle Eastern	8.4%	34
Japanese	18.2%	74
Mexican	67.3%	274
Vietnamese	13.0%	53
Southern	10.6%	43
Tex-Mex	12.3%	50
Spanish	8.4%	34
Mediterranean	14.0%	57
None of the above / Does not apply	7.9%	32

Which of the following types of foods do you and your family members plan to eat at restaurants in the NEXT 30 days? (Check all that apply.)

Value	Percent	Responses
Hot Dogs	9.3%	38

Fish & Chips Golf Course Restaurant, Bar or Snack Bar	40.0% 6.4%	163
Golf Course Restaurant, Bar or Snack Bar	6.4%	
		26
Barbeque	23.3%	95
Deli	24.6%	100
Breakfast or Brunch	50.4%	205
Appetizers	39.6%	161
Dessert	27.8%	113
Chicken Wings	11.3%	46
Hamburgers	57.2%	233
Chicken	37.8%	154
Frozen Yogurt	13.3%	54
Live or Raw food	5.9%	24
Tapas or Small Plates	7.1%	29
Theme Restaurants	6.1%	25
Soup	30.0%	122
Salad	48.9%	199
Pizza (Dine In)	21.1%	86
Pizza (Delivery)	17.9%	73
Steak	33.7%	137
Juice or Smoothies	12.0%	49
Sandwiches	38.8%	158
Pizza (Carry Out)	37.6%	153
Pizza (Take & Bake)	29.0%	118
Seafood	37.3%	152
Vegan	4.9%	20

Value	Percent	Responses
Steakhouse	17.0%	69
Sushi	12.0%	49
Vegetarian	9.6%	39
Pho	11.8%	48
None of the above / Does not apply	9.3%	38

Which of the following menu trends are important to you and family members when deciding on where to eat out? (Check all that apply.)

Value	Percent	Responses
Locally Sourced Meats and Seafood	24.6%	100
Locally Grown Produce	35.4%	144
Healthful Children's Dining	6.6%	27
Environmental Sustainability	21.4%	87
New Cuts of Meat (i.e. Denver Steak, Pork Flat Iron)	3.7%	15
Hyper-Local Sourcing	4.7%	19
Gluten Free Cuisine	9.8%	40
Sustainable Seafood	17.0%	69
Raw or Live Food Options	4.4%	18
Specialty Appetizers	9.6%	39
Specialty Salads	15.7%	64
Specialty Soups	12.5%	51
Specialty Desserts	10.8%	44
None of the above / Does not apply	45.9%	187

Which of the following do you and family members seek out when dining? (Check all that apply.)

Value	Percent	Responses
Patio or Outdoor Dining	25.3%	103
Non-Smoking Environment	49.1%	200
Child Friendly	13.0%	53
Serve Alcohol	21.1%	86
Pool Tables	2.2%	9
Locally Brewed Beer	10.6%	43
Live Music	9.8%	40
Bar	12.5%	51
Large Craft Beer Selection	9.8%	40
Large Wine Selection	8.1%	33
Hand Crafted Cocktails	5.9%	24
Farm to Table Dining	18.2%	74
Senior Discounts	36.1%	147
None of the above / Does not apply	21.6%	88

When out at a restaurant, bar, pub or club, which of the following drinks do you and the members of your party typically order? (Check all that apply.)

Value	ı	Percent	Responses
Craft Beer		27.5%	112
Foreign Beer		9.6%	39
Red Wine		25.1%	102
White Wine		20.9%	85
Dessert Wine		3.7%	15
Mixed Drinks		23.6%	96
Hand Crafted Cocktails		10.1%	41
Be er Cocktails		5.9%	24
"Top Shelf" Spirits		12.3%	50
Champagne		2.9%	12
Champagne Cocktails		1.7%	7
Energy Drink based Mixed Drinks		1.5%	6
Premium Tequila		2.5%	10
Alcoholic Cider		9.1%	37
Locally Distilled Spirits		7.6%	31
None of the above / Does not apply		40.0%	163

Which of the following Real Estate PURCHASING Plans does your household have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Purchase Home in Senior Housing Community	0.5%	2
Purchase Commercial or Business Property	0.5%	2
Purchase Condominium or Townhouse	1.0%	4
Purchase Manufactured or Modular Home	2.2%	9
Purchase Investment Property	2.9%	12
Purchase Personal Residence	5.4%	22
Purchase Custom Built Home	2.0%	8
Purchase Residential Real Estate at an Auction	0.7%	3
Purchase Land or Agricultural Property	2.2%	9
Purchase Vacation Property	2.5%	10
Purchase Other	0.2%	1
None of the above / Does not apply	88.0%	358

Which of the following Real Estate SELLING Plans does your household have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Sell Personal Residence	4.9%	20
Sell Vacation Property	0.5%	2
Sell Investment Property	1.7%	7
Sell Land or Agricultural Property	0.7%	3
Sell Commercial or Business Property	0.5%	2
Sell Manufactured or Modular Home	0.7%	3
Plan to Sell Home in Master-Planned Community	0.7%	3
Sell Other	1.2%	5
None of the above / Does not apply	90.2%	367

Since you answered "Purchase Personal Residence", what type of residence are you considering for purchase? (Check all that apply)

Value	Percent	Responses
New home in master planned community; new development	4.5%	1
New home, but outside of development	31.8%	7
New home that I will have contractor build	22.7%	5
Existing home less than 10 years old	59.1%	13
Existing home more than 10 years old	72.7%	16
Other	4.5%	1

Which of the following real estate rental plans does your household have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Rent New Apartment	3.7%	15
Rent House (Residence)	6.1%	25
Rent Manufactured or Modular Home	1.2%	5
Rent Agricultural Land	0.2%	1
Rent Subsidized Housing	2.0%	8
Rent Condo/Townhouse	2.7%	11
Rent Section 8 Housing	1.7%	7
None of the above / Does not apply	88.2%	359

Which of the following real estate plans apply to you or your household in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Use a Realtor to Sell Real Estate	4.9%	20
Use a Realtor to Buy Real Estate	5.2%	21
Use a Realtor to Buy and Sell Real Estate	3.7%	15
Plan to Sell Property Myself	3.9%	16
Use a Real Estate Broker	2.5%	10
None of the above / Does not apply	85.3%	347

Which of the following types of REAL ESTATE LOANS do you or anyone in your household plan to apply for in the next 12 months? (Check all that apply.)

Value	Percent	Responses
New Home Loan	4.2%	17
Home Remodel or Renovation Loan	1.5%	6
Business Construction Loan	0.5%	2
Home Construction Loan	1.7%	7
Equity Loan	2.2%	9
Land Loan	1.5%	6
Reverse Mortgage	1.2%	5
Real Estate Loan for existing home	2.2%	9
Refinance Home	3.9%	16
None of the above / Does not apply	87.5%	356

If you or a member of your household were to purchase a new home in the next 12 months, which of the following NATIONAL sources would you use to for your local home search? (Check all that apply.)

Value	Percent	Responses
Craigslist Homes	14.0%	57
Facebook	6.6%	27
Google	6.1%	25
Auction.com	2.2%	9
Homes & Land	5.9%	24
Homes.com	4.7%	19
HomeFinder	11.5%	47
MLS.com	16.5%	67
National Real Estate Co. Site	2.0%	8
Local MLS Site	25.6%	104
RealEstate.com	8.6%	35
Realtor.com	17.9%	73
Realty.com	5.2%	21
Redfin	15.7%	64
Trulia	11.1%	45
Zillow	38.1%	155
ZipRealty.com	1.2%	5
None of the above / Does not apply	42.3%	172

If you or a member of your household were to rent a residence in the next 12 months, which of the following NATIONAL sources would you use to for your local rental search? (Check all that apply.)

Value	Percent	Responses
Apartments.com	8.8%	36
Apartmentguide.com	5.7%	23
Craigslist	22.4%	91
Forrent.com	1.5%	6
HomeFinder.com	7.9%	32
Hotpads.com	1.2%	5
Rent.com	7.1%	29
Subletcom	0.5%	2
Trulia	9.8%	40
Zillow	28.5%	116
None of the above / Does not apply	55.8%	227

If you or a member of your household were to buy real estate in the local area in the next 12 months, do you know a firm or realtor to call?

Value	Percent	Responses
Yes, have a firm or realtor	71.3%	290
No, don't know who to call	28.7%	117

Total: 407

If you or a member of your household were to sell real estate in the local area in the next 12 months, do you know a firm or realtor to call?

Value	Percer	nt Responses
Yes, have a firm or realtor	72.7	% 296
No, don't know who to call	27.3	% 111

Total: 407

Which of the following ALCOHOL and TOBACCO purchasing plans do you or members of your household have in the next 60 days? (Check all that apply.)

Value	Percent	Responses
Imported Beer	14.0%	57
Craft Beer	23.8%	97
Champagne	9.8%	40
Premium Hard Alcohol or Spirits	8.8%	36
White Wine	25.3%	103
Red Wine	31.7%	129
Cigars	3.7%	15
Major Brand Cigarettes	5.2%	21
Recreational Marijuana	8.8%	36
Marijuana Accessories	6.4%	26
Discount Cigarettes	7.1%	29
Discount Hard Alcohol or Spirits	10.1%	41
Domestic Beer	21.9%	89
Alcoholic Cider	13.5%	55
None of the above / Does not apply	35.4%	144
Vaping Kit	0.5%	2
Vaping Accessories	2.7%	11
Roll Your Own Cigarette Supplies	2.0%	8
Smokeless Tobacco	0.5%	2
E-Liquids / Vape Juice	2.7%	11
Pipe Tobacco	1.2%	5
Electronic Cigarette Supplies	1.2%	5

We noticed that you have selected one or more marijuana related responses throughout the survey, could you please let us know what products from the list below that you are interested in purchasing within the next 12 months? (Check all that apply)

Value	Percent	Responses
Cannabis Dry Flower/Bud	51.2%	22
Cannabis Edibles	51.2%	22
Cannabis Tinctures	34.9%	15
Cannabis Vaporizers	20.9%	9
Cannabis Cleaning Tools or Supplies	9.3%	4
Cannabis Concentrates	32.6%	14
Cannabis Pre-Rolls	27.9%	12
Organic Cannabis Products	23.3%	10
Cannabis Oil	27.9%	12
Cannabis Beauty & Skin Care Products	14.0%	6
Cannabis Beverages	9.3%	4
Cannabis Chocolates	 23.3%	10
Medical Cannabis	30.2%	13
CBD Cannabis	39.5%	17

Which of the following GROCERY and SNACK items do you or the members of your household plan to purchase in the next 30 days? (Check all that apply.)

Value	Percent	Responses
Bulk or Discounted Food Items	34.9%	142
Specialty Teas	21.6%	88
Specialty Coffee	29.7%	121
Gourmet Deli Counter Items	19.9%	81
Cookies	39.8%	162

Snack Cakes 9.3% 38 Potato Chips 50.9% 207 Soft Drinks 33.9% 138 Energy Drinks 10.6% 43 Energy Bars 19.9% 81 Noodle Bowls 17.0% 69 Cupcakes 10.1% 41 Birthday Cake 14.5% 59 Beef Jerky or Meat Sticks 22.9% 93 Bottled Water 40.8% 166 Candy 37.1% 151 Fruit 72.5% 295 Nuts 49.9% 203 Chocolates 39.1% 159 ke cream 52.6% 214 Chese 75.7% 308 Artisan Bread 34.9% 142 Artisan Meats 8.6% 35 Sports Drinks 10.8% 44 Basic Condiments 5.9% 24 Canned Sauces 27.3% 111 Cereal 51.4% 209 Milk	Value	Percent	Responses
Soft Drinks 33.9% 138 Energy Drinks 10.6% 43 Energy Bars 19.9% 81 Noodle Bowls 17.0% 69 Cupcakes 10.1% 41 Birthday Cake 14.5% 59 Beef Jerky or Meat Sticks 22.9% 93 Bottled Water 40.8% 166 Candy 37.1% 151 Fruit 72.5% 295 Nuts 49.9% 203 Chocolates 39.1% 159 Ice cream 52.6% 214 Cheese 75.7% 308 Artisan Bread 34.9% 142 Artisan Meats 8.6% 35 Sports Drinks 10.8% 44 Basic Condiments 39.1% 159 Artisan Condiments 5.9% 24 Canned Sauces 27.3% 111 Cereal 51.4% 209 Milk 72.0% 293	Snack Cakes	9.3%	38
Energy Drinks 10.6% 43 Energy Bars 19.9% 81 Noodle Bowls 17.0% 69 Cupcakes 10.1% 41 Birthday Cake 14.5% 59 Beef Jerky or Meat Sticks 22.9% 93 Bottled Water 40.8% 166 Candy 37.1% 151 Fruit 72.5% 295 Nuts 49.9% 203 Chocolates 39.1% 159 Ice cream 52.6% 214 Cheese 75.7% 308 Artisan Bread 34.9% 142 Artisan Meats 8.6% 35 Sports Drinks 10.8% 44 Basic Condiments 39.1% 159 Artisan Condiments 5.9% 24 Canned Sauces 27.3% 111 Cereal 51.4% 209 Milk 72.0% 293	Potato Chips	50.9%	207
Energy Bars 19.9% 81 Noodle Bowls 17.0% 69 Cupcakes 10.1% 41 Birthday Cake 14.5% 59 Beef Jerky or Meat Sticks 22.9% 93 Bottled Water 40.8% 166 Candy 37.1% 151 Fruit 72.5% 295 Nuts 49.9% 203 Chocolates 39.1% 159 Ice cream 52.6% 214 Cheese 75.7% 308 Artisan Bread 34.9% 142 Artisan Meats 8.6% 35 Sports Drinks 10.8% 44 Basic Condiments 39.1% 159 Artisan Condiments 5.9% 24 Canned Sauces 27.3% 111 Cereal 51.4% 209 Milk 72.0% 293	Soft Drinks	33.9%	138
Noodle Bowls 17.0% 69 Cupcakes 10.1% 41 Birthday Cake 14.5% 59 Beef Jerky or Meat Sticks 22.9% 93 Bottled Water 40.8% 166 Candy 37.1% 151 Fruit 72.5% 295 Nuts 49.9% 203 Chocolates 39.1% 159 Ice cream 52.6% 214 Cheese 75.7% 308 Artisan Bread 34.9% 142 Artisan Meats 8.6% 35 Sports Drinks 10.8% 44 Basic Condiments 39.1% 159 Artisan Condiments 5.9% 24 Canned Sauces 27.3% 111 Cereal 51.4% 209 Milk 72.0% 293	Energy Drinks	10.6%	43
Cupcakes 10.1% 41 Birthday Cake 14.5% 59 Beef Jerky or Meat Sticks 22.9% 93 Bottled Water 40.8% 166 Candy 37.1% 151 Fruit 72.5% 295 Nuts 49.9% 203 Chocolates 39.1% 159 tee cream 52.6% 214 Cheese 75.7% 308 Artisan Bread 34.9% 142 Artisan Meats 8.6% 35 Sports Drinks 10.8% 44 Basic Condiments 39.1% 159 Artisan Condiments 5.9% 24 Canned Sauces 27.3% 111 Cereal 51.4% 209 Milk 72.0% 293	Energy Bars	19.9%	81
Birthday Cake 14.5% 59 Beef Jerky or Meat Sticks 22.9% 93 Bottled Water 40.8% 166 Candy 37.1% 151 Fruit 72.5% 295 Nuts 49.9% 203 Chocolates 39.1% 159 Ice cream 52.6% 214 Cheese 75.7% 308 Artisan Bread 34.9% 142 Artisan Meats 8.6% 35 Sports Drinks 10.8% 44 Basic Condiments 39.1% 159 Artisan Condiments 5.9% 24 Canned Sauces 27.3% 111 Cereal 51.4% 209 Milk 72.0% 293	Noodle Bowls	17.0%	69
Beef Jerky or Meat Sticks 22.9% 93 Bottled Water 40.8% 166 Candy 37.1% 151 Fruit 72.5% 295 Nuts 49.9% 203 Chocolates 39.1% 159 Ice cream 52.6% 214 Cheese 75.7% 308 Artisan Bread 34.9% 142 Artisan Meats 8.6% 35 Sports Drinks 10.8% 44 Basic Condiments 39.1% 159 Artisan Condiments 5.9% 24 Canned Sauces 27.3% 111 Cereal 51.4% 209 Milk 72.0% 293	Cupcakes	10.1%	41
Bottled Water 40.8% 166 Candy 37.1% 151 Fruit 72.5% 295 Nuts 49.9% 203 Chocolates 39.1% 159 Ice cream 52.6% 214 Cheese 75.7% 308 Artisan Bread 34.9% 142 Artisan Meats 8.6% 35 Sports Drinks 10.8% 44 Basic Condiments 39.1% 159 Artisan Condiments 5.9% 24 Canned Sauces 27.3% 111 Cereal 51.4% 209 Milk 72.0% 293	Birthday Cake	14.5%	59
Candy 37.1% 151 Fruit 72.5% 295 Nuts 49.9% 203 Chocolates 39.1% 159 Ice cream 52.6% 214 Cheese 75.7% 308 Artisan Bread 34.9% 142 Artisan Meats 8.6% 35 Sports Drinks 10.8% 44 Basic Condiments 39.1% 159 Artisan Condiments 5.9% 24 Canned Sauces 27.3% 111 Cereal 51.4% 209 Milk 72.0% 293	Beef Jerky or Meat Sticks	22.9%	93
Fruit 72.5% 295 Nuts 49.9% 203 Chocolates 39.1% 159 Ice cream 52.6% 214 Cheese 75.7% 308 Artisan Bread 34.9% 142 Artisan Meats 8.6% 35 Sports Drinks 10.8% 44 Basic Condiments 39.1% 159 Artisan Condiments 5.9% 24 Canned Sauces 27.3% 111 Cereal 51.4% 209 Milk 72.0% 293	Bottled Water	40.8%	166
Nuts 49.9% 203 Chocolates 39.1% 159 Ice cream 52.6% 214 Cheese 75.7% 308 Artisan Bread 34.9% 142 Artisan Meats 8.6% 35 Sports Drinks 10.8% 44 Basic Condiments 39.1% 159 Artisan Condiments 5.9% 24 Canned Sauces 27.3% 111 Cereal 51.4% 209 Milk 72.0% 293	Candy	37.1%	151
Chocolates 39.1% 159 Ice cream 52.6% 214 Cheese 75.7% 308 Artisan Bread 34.9% 142 Artisan Meats 8.6% 35 Sports Drinks 10.8% 44 Basic Condiments 39.1% 159 Artisan Condiments 5.9% 24 Canned Sauces 27.3% 111 Cereal 51.4% 209 Milk 72.0% 293	Fruit	72.5%	295
Ice cream 52.6% 214 Cheese 75.7% 308 Artisan Bread 34.9% 142 Artisan Meats 8.6% 35 Sports Drinks 10.8% 44 Basic Condiments 39.1% 159 Artisan Condiments 5.9% 24 Canned Sauces 27.3% 111 Cereal 51.4% 209 Milk 72.0% 293	Nuts	49.9%	203
Cheese 75.7% 308 Artisan Bread 34.9% 142 Artisan Meats 8.6% 35 Sports Drinks 10.8% 44 Basic Condiments 39.1% 159 Artisan Condiments 5.9% 24 Canned Sauces 27.3% 111 Cereal 51.4% 209 Milk 72.0% 293	Chocolates	39.1%	159
Artisan Bread 34.9% 142 Artisan Meats 8.6% 35 Sports Drinks 10.8% 44 Basic Condiments 39.1% 159 Artisan Condiments 5.9% 24 Canned Sauces 27.3% 111 Cereal 51.4% 209 Milk 72.0% 293	Ice cream	52.6%	214
Artisan Meats 8.6% 35 Sports Drinks 10.8% 44 Basic Condiments 39.1% 159 Artisan Condiments 5.9% 24 Canned Sauces 27.3% 111 Cereal 51.4% 209 Milk 72.0% 293	Cheese	75.7%	308
Sports Drinks 10.8% 44 Basic Condiments 39.1% 159 Artisan Condiments 5.9% 24 Canned Sauces 27.3% 111 Cereal 51.4% 209 Milk 72.0% 293	Artisan Bread	34.9%	142
Basic Condiments 39.1% 159 Artisan Condiments 5.9% 24 Canned Sauces 27.3% 111 Cereal 51.4% 209 Milk 72.0% 293	Artisan Meats	8.6%	35
Artisan Condiments 5.9% 24 Canned Sauces 27.3% 111 Cereal 51.4% 209 Milk 72.0% 293	Sports Drinks	10.8%	44
Canned Sauces 27.3% 111 Cereal 51.4% 209 Milk 72.0% 293	Basic Condiments	39.1%	159
Cereal 51.4% 209 Milk 72.0% 293	Artisan Condiments	5.9%	24
Milk 72.0% 293	Canned Sauces	27.3%	111
	Cereal	51.4%	209
Chicken 76.2% 310	Milk	72.0%	293
	Chicken	76.2%	310

Value	Percent	Responses
Pork	49.6%	202
Beef	60.0%	244
Game Meats	5.2%	21
Fish	52.8%	215
Pasta	58.2%	237
Snack Mixes	14.0%	57
Vegetables	72.2%	294
Olive Oil	55.5%	226
Balsamic Vinegar	24.8%	101
Frozen Entrees	42.3%	172
Eggs	80.1%	326
Locally Raised Beef, Pork, Poultry	26.8%	109
Locally Grown Fruit and Vegetables	59.7%	243
Locally Produced Honey	23.8%	97
Organic Food	28.7%	117
Pickled Vegetables	19.4%	79
Artisan Cheese	24.3%	99
Alternative "Meat" Products	6.9%	28
Nut Butter	24.8%	101
Sausage	45.9%	187
Donuts	24.6%	100
Pastries	23.1%	94
Caviar	1.0%	4
None of the above / Does not apply	2.0%	8

What is most important to you when deciding on what Grocery store to shop at? (Check all that apply)

Value	Percent	Responses
Convenience	65.4%	266
Better Prices	76.4%	311
Variety	40.8%	166
Quality of Selection	58.7%	239
Quality of Produce	72.5%	295
Healthy Options	35.9%	146
Speed of Check Out	33.2%	135
Size of Store	12.5%	51
Number of Checkouts	25.8%	105
Cleanliness of Store	56.8%	231
Parking	41.8%	170
Help with Bagging/Packing	17.2%	70
Loyalty Tokens/Stamps	9.8%	40
Home Delivery	4.4%	18
None of the above / Does not apply	2.9%	12

Why do you shop locally rather than make purchases online? (Check all that apply)

Value	Percent	Responses
See, touch, feel and try out items	64.6%	263
Take items home immediately	62.9%	256
Return items more easily	35.1%	143
Enjoy the in-store experience	36.1%	147
Can ask questions to store associates	42.8%	174
To support local businesses	62.4%	254
More secure than online purcase	17.4%	71
Better prices	22.9%	93
Quality of service	26.5%	108
Better Selection	24.1%	98
Local flavor or uniqueness	22.4%	91
None of the above / Does not apply	6.4%	26

Which of the following do you or the members of your household plan to do in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Attend Religious or Spiritual Services	36.9%	150
Donate to a Charity	51.6%	210
Donate to a Church	31.9%	130
Donate to Political Party or Government Representative	10.8%	44
Join a New Church	3.9%	16
Volunte er at Church	17.4%	71
Volunteer for Nonprofit Group	25.8%	105
Retire	4.2%	17
Vote in Upcoming Local Elections	45.9%	187
Vote in Upcoming State or National Elections	47.2%	192
Purchase Season Tickets for Performing Arts	6.1%	25
Attend a Holiday Themed Performance	25.6%	104
Community Activity	36.6%	149
Support an Organization	18.7%	76
Join an Organization	3.9%	16
Make a Donation	35.4%	144
Register to Vote	3.4%	14
None of the above / Does not apply	14.7%	60
Donate Vehicle	1.2%	5
Get Married	1.5%	6
Look into Private Schooling for Children	0.7%	3

Which of the following types of events are you likely to attend in the next 12 months? (Check all that apply)

Value	Percent	Responses
Sporting Event	27.5%	112
Community Event	56.8%	231
Festival	52.6%	214
Live Performance	43.0%	175
Fundraising Event	21.9%	89
Seminar	12.0%	49
School Event	28.7%	117
Corporate Event	4.2%	17
Trade Show	15.5%	63
Conference	14.3%	58
Networking Event	7.1%	29
Radio Station Sponsored Event	6.4%	26
Television Station Sponsored Event	2.2%	9
Newspaper Sponsored Event	7.6%	31
None of the above / Does not apply	17.2%	70

Which of the following activities do you or members of your household plan to participate in over the next 12 months? (Check all that apply.)

Value	Percent	Responses
Participate in Organized Athletics	4.9%	20
Use a Zip Line	9.3%	38
Go Camping	34.2%	139
Go Mountain Biking	6.6%	27
Go Touring on a Bicycle	7.1%	29
Go to a Community or City Swimming Pool	16.2%	66
Take a Guided Backpacking or Hiking Trip	5.4%	22
Attend a Horse Race	3.2%	13
Attend a Car, Truck or Motorsport Race	8.1%	33
Participate in City or Municipal Sponsored Programs	9.1%	37
Join or Change Health or Fitness Club	14.0%	57
None of the above / Does not apply	41.5%	169

In the last 30 days, which of the following have your or a member of your household viewed or used? (Check all that apply for each row.)

Value	Percent	Responses
Local Business Website	21.1%	86
Local Business Email	8.1%	33
CitySearch	3.7%	15
Snapchat	10.8%	44
Instagram	25.3%	103
Cinema Ads	15.0%	61
Facebook Business Page	19.2%	78
Reviews on Yelp! or Google+	16.0%	65
YouTube Promo Video	14.3%	58

Value	Percent	Responses
Local Business Text Message	3.2%	13
Pandora	24.6%	100
Online Yellow Pages	5.4%	22
Google Search	58.5%	238
еВау	37.8%	154
Spotify	7.6%	31
Pinterest	36.1%	147
Google+Local	6.1%	25
Clicked on Google Sponsored Ad	16.5%	67
Linked In	16.5%	67
Angie's List	3.9%	16
Craigslist	40.3%	164
Bing	13.8%	56
Twitter	16.0%	65
Amazon	83.3%	339
None of the above / Does not apply	5.4%	22
Local Business Blog	2.9%	12
Digital Billboard	0.7%	3

Are you aware of posts on Facebook that are sponsored by businesses?

Value	Percent	Responses
Yes	78.4%	319
No	21.6%	88

Total: 407

Have you ever responded to or clicked on a Facebook post that was sponsored by a business?

Value	Percent	Responses
Yes	50.6%	206
No	49.4%	201

Total: 407

Do you or any members of your household subscribe to a business email?

Value	Percent	Responses
Yes	33.2%	135
No	66.8%	272

Total: 407

Which of the following business categories would you do a Google search to find a business to shop or use if you were planning to buy? (Check all that apply)

Value	Percent	Responses
Apparel and Accessories	45.7%	186
Arts and Entertainment	31.7%	129
Automotive - (General)	22.6%	92
Automotive - (New Vehicle Dealership)	13.5%	55
Automotive - (Used Vehicle Dealership)	14.3%	58
Automotive - (Auto Parts store)	12.3%	50
Automotive - (Auto Repair business)	8.4%	34
Automotive - (Auto Body shop)	4.7%	19
Tire Business	15.7%	64
Beauty and Spa Related Businesses	19.4%	79

Value	Percent	Responses
Child Related Businesses	5.9%	24
Community and State Services	20.4%	83
Education	15.2%	62
Employment Related Businesses	9.3%	38
Event Planning and Services	6.6%	27
Family Activity Related Businesses	13.0%	53
Farm Equipment and Agriculture Businesses	5.4%	22
Financial Services	10.3%	42
Fitness Businesses or Providers	5.2%	21
General Retail	40.0%	163
Grocery / Market	32.4%	132
Home and Garden Related Businesses	23.1%	94
Building Supply/Lumber Business	12.8%	52
Home Service Businesses	11.3%	46
Home Service Contractors	11.3%	46
Hotel and Travel Related Businesses	26.5%	108
Local Services	29.2%	119
Medical Related Businesses - (General)	14.5%	59
Medical Related Businesses - (Chiropractor)	5.9%	24
Medical Related Businesses - (Dentist)	9.1%	37
Medical Related Businesses - (Hospital)	4.2%	17
Nightlife Related Businesses	5.4%	22
Pet/Animal	28.5%	116
Professional Services	13.8%	56
Real Estate Service Businesses	5.9%	24

Value	Percent	Responses
Recreation Related Businesses	8.6%	35
Restaurant / Bar / Lounge	31.9%	130
Senior Related Businesses	10.3%	42
Specialty Food and Drink	14.7%	60
General Retail - Children's Clothing Store	7.4%	30
General Retail - Clothing Accessory Store	16.5%	67
General Retail - Computer Store	9.6%	39
General Retail - Farming and Agriculture Business	4.4%	18
General Retail - Furniture Store	12.5%	51
General Retail - Hardware Store	17.0%	69
General Retail - Home Entertainment Store	8.1%	33
General Retail - Jewelry Store	6.9%	28
General Retail - Major Appliance Store	9.6%	39
General Retail - Men's Clothing Store	10.3%	42
General Retail - Mobile Phone Store	9.1%	37
General Retail - Shoe Store	18.7%	76
General Retail - Women's Clothing Store	27.3%	111
None of the above / Does not apply	18.7%	76
Motorsport Businesses	1.7%	7

Are you considering a change or new employment in the next 12 months?

Value	Percent	Responses
Yes	18.9%	77
No	81.1%	330

Total: 407

Which of the following employment related activities do you or the members of your household plan to do over the next 12 months? (Check all that apply.)

Value	Percent	Responses
Get a New Full Time Job	12.3%	50
Get a New Part Time Job	12.5%	51
Get a Temporary or Seasonal Job	3.9%	16
Use an Employment or Temporary Employment Agency	2.5%	10
Use a Career Counselor	1.0%	4
Get a Second (or Third) Job	3.2%	13
Get First Job after High School	0.5%	2
Get First Job after College	0.7%	3
None of the above / Does not apply	74.0%	301

If you are looking to find a new job, get a second job, etc. in the next 12 months, what are the primary fields you will be looking at employment in? (Check all that apply.)

Value	Percent	Responses
Retail	4.4%	18
Admin & Clerical	9.1%	37
Warehouse	3.7%	15
Accounting	3.9%	16
He alth Care	5.4%	22
Customer Service	8.4%	34
Management	3.9%	16
NonProfit	3.4%	14
Government	3.4%	14
Information Technology	4.4%	18

Value	Percent	Responses
Skilled Labor - Trades	3.7%	15
None of the above / Does not apply	66.3%	270
Agriculture	0.7%	3
Automotive	1.0%	4
Construction	2.0%	8
Hotel - Hospitality	2.9%	12
Manufacturing	1.5%	6
Entry Level (New Graduate)	1.0%	4
Grocery	2.9%	12
Banking & Finance	2.9%	12
Child Care	1.5%	6
Real Estate	2.0%	8
Insurance	0.7%	3
Legal	0.7%	3
Education	2.7%	11
Media	2.0%	8
Installation - Maintenance - Repair	0.5%	2
Restaurant - Food Services	2.2%	9
Executive Level	2.0%	8
Engineering	2.5%	10
Sales & Marketing	2.2%	9
Transportation	2.7%	11

If you were to look for a new job in the next 12 months, where would you go look to find local job listings? (Check all that apply.)

Value	Percent	Responses
Local Business Site	20.4%	83
Local Agency Site	12.8%	52
Craigslist	18.9%	77
Facebook	10.6%	43
Indeed.com	19.7%	80
LinkedIn	15.5%	63
Monster.com	11.3%	46
CareerBuilder	7.1%	29
GlassDoor	6.1%	25
SimplyHired.com	2.7%	11
AOL Jobs	0.7%	3
Snag A Job.com	1.5%	6
Dice.com	1.2%	5
USAjobs.gov	7.4%	30
USAjobs.org	5.2%	21
ZipRecruiter	6.9%	28
JobDiagnosis	0.5%	2
TheLadders	1.7%	7
None of the above / Does not apply	54.3%	221

Have you or the members of your household purchased something from any of the following sources in the past 90 days? (Check all that apply.)

Value	Percent	Responses
Coupon book	23.6%	96
Yellow Pages directory	2.0%	8
Direct mail flyer	16.5%	67
Deal program/offer	7.1%	29
Facebook business page offer	8.1%	33
Billboard advertising	1.0%	4
None of the above / Does not apply	63.4%	258

Which of the following apply to the members of your household with regards to local online deals: (Check all that apply.)

Value	Percent	Responses
Subscribe to local online deals provider (like Groupon)	20.4%	83
Purchased an online deal to a local business in the past 3 months	12.5%	51
None of the above / Does not apply	74.9%	305

Which of the following best describe what you typically do with direct mail/advertisements you receive in the mail at your home or PO Box?

Value	Percent	Responses
Read ads and keep them - using three or more	7.4%	30
Read ads and keep them - using one or two	37.1%	151
Read ads and keep them - without using any	3.4%	14
Read ads but throw away without using any	20.1%	82
Throw ads away unread	23.8%	97
Do not receive direct mail or advertisements at home or PO Box	8.1%	33

Total: 407

Which of the following are your primary media influence when deciding how to vote in local, county or state elections? (Check one each row)

	Local radio	Local TV	Local newspaper or print publication	Direct mail flyer	Candidate website	Other	Not applicable	Responses
Local election Count Row %	19 4.7%	42 10.3%	165 40.5%	27 6.6%	40 9.8%	73 17.9%	41 10.1%	407
County election Count Row %	18 4.4%	46 11.3%	165 40.5%	24 5.9%	33 8.1%	75 18.4%	46 11.3%	407
State election Count Row %	15 3.7%	66 16.2%	133 32.7%	23 5.7%	39 9.6%	82 20.1%	49 12.0%	407
Total Total Responses								407

Did you vote in the last local / county / state election?

Value	Percent	Responses
Yes	88.0%	358
No	12.0%	49

Total: 407

 $\label{eq:decomposition} \mbox{Did you vote in the last presidential election?}$

Value	Percent	Responses
Yes	89.9%	366
No	10.1%	41

Total: 407

Which of the following AUTOMOTIVE and MOTORSPORT business categories have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
New Vehicle Dealership	4.7%	19
Used Vehicle Dealership	4.4%	18
New and Used Vehicle Dealership	6.4%	26
Automotive Service	11.5%	47
Tire Store	9.8%	40
Auto Parts Store	12.5%	51
Recreation Vehicle (RV) Dealership	2.5%	10
RV or Camper Service	3.2%	13
Boat Dealer	1.7%	7
Boat Service	1.2%	5
Motorcycle Dealer	1.2%	5
Motorcycle Repair Shop	0.5%	2
None of the above / Does not apply	69.5%	283

Which of the following PROFESSIONAL SERVICE business categories have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Accountant or CPA	2.5%	10
Legal Firm or Attorney	2.2%	9
Insurance Agency	7.1%	29
Tax Advisor	1.7%	7
Telecommunications Provider	2.7%	11
Internet Service Provider	4.4%	18
None of the above / Does not apply	85.7%	349

Which of the following MEDICAL SERVICE business categories have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Alzheimer's or Memory Care Facility	0.7%	3
Hearing Aid Center	3.7%	15
Cardiologist	2.0%	8
Chiropractor	2.7%	11
Dentist	9.3%	38
Dermatologist	2.9%	12
Hospital	4.7%	19
Mental Health Provider	1.5%	6
Optometrist	3.7%	15
Pediatrician	1.0%	4
General Practitioner	9.3%	38
Rehabilitation Clinic	0.7%	3
Urgent Care Clinic	3.9%	16
Surgical Specialist	2.0%	8
Weight Loss Service	1.5%	6
None of the above / Does not apply	74.9%	305

Which of the following HOME RELATED SERVICE CONTRACTORS have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Carpet Cleaning Service	5.4%	22
Electrician	2.0%	8
Handyman	4.9%	20
Heating & Air Conditioning Service	2.9%	12
Remodeling Contractor	1.5%	6
General Contractor	4.4%	18
Landscaper	0.5%	2
New Home Builder	0.2%	1
Painting Contractor	1.2%	5
Plumber or Plumbing Contractor	2.9%	12
Roofing Contractor	1.5%	6
None of the above / Does not apply	82.1%	334

Which of the following REAL ESTATE SERVICES have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Apartment Rental Agency	1.2%	5
Home Inspector	1.0%	4
Mortgage Broker	2.0%	8
Property Manager	1.0%	4
Realtor	3.9%	16
None of the above / Does not apply	92.9%	378

Which of the following FINANCIAL SERVICES have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Real Estate Loan Provider	2.5%	10
Automotive Loan Provider	0.2%	1
Financial Advisor	2.2%	9
Bank	11.8%	48
Credit Union	9.8%	40
None of the above / Does not apply	79.6%	324

Which of the following types of RESTAURANTS have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Buffet Restaurant	7.1%	29
Ethnic Restaurant	12.8%	52
Family Style Restaurant	19.9%	81
Fast Food Restaurant	14.5%	59
Fine Dining Restaurant	16.7%	68
Pizza Restaurant	14.7%	60
Restaurant with Bar or Lounge	9.1%	37
None of the above / Does not apply	53.8%	219

Which of the following RETAIL BUSINESS categories have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Building Supply-Lumber Yard	8.8%	36
Clothing Accessory Store	6.9%	28
Major Appliance Store	5.4%	22
Computer Store	4.9%	20
Farming and Agriculture Business	1.5%	6
Furniture Store	6.4%	26
Grocery Store	18.7%	76
Hardware Store	12.0%	49
Home Entertainment Store	2.0%	8
Jewelry Store	3.2%	13
Mobile Phone Store	2.5%	10
Shoe Store	8.4%	34
Specialty Food Business	3.2%	13
Women's Clothing Store	14.5%	59
Men's Clothing Store	5.9%	24
Children's Clothing Store	4.4%	18
None of the above / Does not apply	60.9%	248

Which of the following GENERAL BUSINESS categories have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Any Beauty Related Business	6.4%	26
Any Child Related Business	2.9%	12
Any Event Planning Business	0.5%	2
Any Education Business	3.4%	14
Any Fitness Business	6.9%	28
Any Pet Related Business	11.3%	46
Any Senior Related Business	6.9%	28
None of the above / Does not apply	76.2%	310

Are you or anyone in your household a business owner or do you help make purchasing decisions at your place of employment?

Value	Percent	Responses
Yes	16.2%	66
No	51.6%	210
Does not apply	32.2%	131

Total: 407

Which of the following categories does your business fall into?

Value	Percent	Responses
Apparel and Accessories	3.0%	2
Arts and Entertainment	3.0%	2
Beauty and Spa	4.5%	3
Education	4.5%	3
General Retail	9.1%	6
Health and Medical	6.1%	4
Home Service Businesses	3.0%	2
Hotel and Travel	3.0%	2
Local Services	4.5%	3
Re al Estate	4.5%	3
Restaurant / Bar / Lounge	3.0%	2
Other	43.9%	29
Automotive	1.5%	1
Child Related Businesses	1.5%	1
Financial Services	1.5%	1
Pet / Animal	1.5%	1
Recreation	1.5%	1

Total: 66

Which of the following BUSINESS PRODUCTS do you/your household, or does your company, plan to purchase or lease in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Business Cards, Letterhead, etc.	36.4%	24
Computer Hardware	13.6%	9
Office Copier	9.1%	6
Business Logo Apparel	21.2%	14
Networking Hardware or Software	7.6%	5
Office Furniture, Fixtures or Interiors	9.1%	6
Office Cleaning Supplies	25.8%	17
Office Supplies	50.0%	33
Office Printer	9.1%	6
Promotional Items	15.2%	10
Security System	6.1%	4
Telephone Systems	3.0%	2
Uniforms or Work Clothing	9.1%	6
None of the above / Does not apply	22.7%	15

Which of the following BUSINESS SERVICES do you/your household, or does your company, plan to GET NEW or CHANGE PROVIDER in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Business Accounting or CPA	4.5%	3
Business Advertising	3.0%	2
Business Financial Consulting	3.0%	2
Business Printing Services	4.5%	3
Business Realty Services	3.0%	2
Business Sign Company Services	3.0%	2
None of the above / Does not apply	84.8%	56
Business Computer Consulting	1.5%	1
Business Internet Services	1.5%	1
Business Legal Services or Attorney	1.5%	1
Business Marketing Services	1.5%	1
Business Meetings or Conventions	1.5%	1
Business Payroll Services	1.5%	1
Business Recruitment	1.5%	1
Business Security Services	1.5%	1
Business Shuttle or Limo Services	1.5%	1
Business Television Media Service	1.5%	1
Business Radio Media Service	1.5%	1

Which of the following business real estate plans does your company have planned in the next 12 months? (Check all that apply.)

Value	Per	cent	Responses
Rent New Office		1.5%	1
Add New Locations		6.1%	4
Renovate Existing Facilities		9.1%	6
Buy or Rent Industrial Space		1.5%	1
Install New Commercial Carpeting		3.0%	2
None of the above / Does not apply	8	7.9%	58

Which of the following business automotive purchasing plans does your company have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Purchase New Business Automobiles	4.5%	3
Purchase New Business Trucks	1.5%	1
Purchase Used Business Trucks	3.0%	2
Lease New Business Automobiles	1.5%	1
Lease New Business Trucks	1.5%	1
Purchase New Business Delivery Vehicles	3.0%	2
Purchase New Heavy Duty or Commercial Business Trucks	3.0%	2
None of the above / Does not apply	93.9%	62

Which of the following employee benefit and insurance programs does your company plan to start or change in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Business Insurance	4.5%	3
Business Health Insurance	4.5%	3
Business Dental Insurance	1.5%	1
Business 401K or Retirement Program	3.0%	2
Business "Key Man" Insurance	1.5%	1
Business Property Insurance	1.5%	1
Business Commercial Insurance	3.0%	2
None of the above / Does not apply	90.9%	60

What forms of advertising do you find most successful for your business? (Check all that apply.)

Value	Percent	Responses
Local Newspaper	18.2%	12
Local Newspaper Site	4.5%	3
Local Radio	9.1%	6
Local Television	3.0%	2
Local Free or Alternative publication	6.1%	4
Other Print Publications	6.1%	4
Facebook	37.9%	25
Other Social Media	21.2%	14
Search Engine Optimization (SEO, SEM)	7.6%	5
Word of Mouth or Referrals	43.9%	29
Billboards	3.0%	2
Direct Mail	9.1%	6
Coupons or "Deal of the Day"	4.5%	3
Fliers or Door Hangers	3.0%	2
Sign "Spinners"	3.0%	2
Yellow Pages	6.1%	4
Banner Ads	7.6%	5
Online Advertising	12.1%	8
Retargeting Web Ads	3.0%	2
None of the above / Does not apply	27.3%	18
Telemarketing	1.5%	1

Which of the following do you invest in to drive your business? (Check all that apply)

Value	Percent	Responses
Have an ongoing digital marketing campaign	9.1%	6
Use social media for promoting business	24.2%	16
Website optimized for mobile (responsive)	7.6%	5
Ongoing search optimization (SEO, SEM)	9.1%	6
Bannerads	4.5%	3
Cost-per-click ads (CPC, PPC)	9.1%	6
Cost-per-mille ads (CPM)	3.0%	2
Programmatic ads	1.5%	1
Retargeting ads	1.5%	1
Video ads	3.0%	2
Google ads (Adwords)	10.6%	7
Facebook ads	30.3%	20
Sponsored content	3.0%	2
Email advertising	16.7%	11
Site analytics	7.6%	5
Digital ads through newspaper	7.6%	5
None of the above/Does not apply	51.5%	34

Which of the following are you interested in doing in the next 12 months to drive your business? (Check all that apply)

Value	Percent	Responses
Have an ongoing digital marketing campaign	6.1%	4
Use social media for promoting business	16.7%	11
Website optimized for mobile (responsive)	4.5%	3
Ongoing search optimization (SEO, SEM)	7.6%	5
Banner ads	3.0%	2
Cost-per-click ads (CPC, PPC)	4.5%	3
Cost-per-mille ads (CPM)	3.0%	2
Programmatic ads	1.5%	1
Retargeting ads	3.0%	2
Video ads	7.6%	5
Google ads (Adwords)	13.6%	9
Facebook ads	15.2%	10
Sponsored content	6.1%	4
Email advertising	15.2%	10
Site analytics	4.5%	3
Digital ads through newspaper	3.0%	2
None of the above/Does not apply	65.2%	43

Would you like help in putting together a comprehensive advertising plan for your business?

Value	Percent	Responses
Yes	3.0%	2
No	90.9%	60
Don't know	6.1%	4

Total: 66

Including groceries, approximately what percent of your household shopping dollars are spent out of your local area? (This includes online purchases)

Value	Percent	Responses
0%	4.7%	19
1% - 25%	47.2%	192
26% - 50%	22.9%	93
51% - 75%	17.0%	69
76% - 100%	8.4%	34

Total: 407 Avg 32%

Which age brackets do you fall into?

Value	Percent	Responses
20 - 24	1.2%	5
25 - 30	3.2%	13
31 - 34	1.5%	6
35 - 40	5.9%	24
41 - 45	4.9%	20
46 - 49	4.2%	17
50 - 54	9.1%	37
55 - 60	15.0%	61
61 - 69	24.1%	98
70 or older	31.0%	126

Total: 407

Avg 61

What type of area do you live in? (check one only)

Value	Percent	Responses
Metro / Urban	7.6%	31
Small/Mid-Size Town	41.0%	167
Suburban	18.4%	75
Rural	30.7%	125
Vacation community	0.7%	3
Other	1.5%	6

Total: 407

What is the highest level of education attained by any member of your household?

Value	Percent	Responses
Grade School (8th Grade or Less)	0.5%	2
Some High School (Not Graduate)	2.2%	9
High School Graduate (12th grade)	8.4%	34
Vocational or Technical Training	4.4%	18
Some College	28.7%	117
College Graduate	29.7%	121
Some Post-Graduate Study (No Advanced Degree)	8.6%	35
Post-Graduate Degree	17.4%	71

Total: 407

Value	Percent	Responses
Under \$20,000	11.0%	44
\$20,000 - \$24,999	5.0%	20
\$25,000 - \$29,999	6.3%	25
\$30,000 - \$34,999	5.0%	20
\$35,000 - \$39,999	5.5%	22
\$40,000 - \$44,999	5.8%	23
\$45,000 - \$49,999	5.8%	23
\$50,000 - \$74,999	20.8%	83
\$75,000 - \$99,999	13.5%	54
\$100,000 - \$124,999	7.8%	31
\$125,000 - \$149,999	5.0%	20
\$150,000 - \$200,000	5.5%	22
Over \$200,000	3.0%	12

Total: 399

Avg \$70,654

Which of the following would you classify yourself as?

Value	Percent	Responses
American Indian, Eskimo or Alaska native	1.2%	5
Black or African-American	0.5%	2
Asian	1.2%	5
White or Caucasian	84.8%	345
Hispanic	2.5%	10
Other	2.2%	9
Prefer not to answer	7.6%	31

Total: 407

Are you...

Value	Percent	Responses
Male	26.3%	107
Female	70.0%	285
Other	0.2%	1
Prefer not to answer	3.4%	14

Total: 407

Which of the following best describe your primary residence?

Value	Percent	Responses
Single Family Home	79.1%	322
Apartment	7.9%	32
Condominium	3.7%	15
Mobile Home	5.4%	22
Other	3.9%	16

Total: 407

Is the household or apartment in which you live owned by someone in your household, rented, or is it occupied without payment of rent?

Value	Percent	Responses
Owned	80.8%	329
Rented	14.5%	59
Occupied Without Payment of Rent	1.2%	5
Other	3.4%	14

Total: 407

How many children under the age of 18 live in your household?

Value	Percent	Responses
None	82.5%	335
1	7.4%	30
2	5.7%	23
3	3.0%	12
4 or more	1.5%	6

Total: 406

If available, would you like to receive coupons or special promotions from businesses in your area for the products & services you indicated in the survey that your household plans to buy?

Value	Percent	Responses
Yes	42.9%	172
No	57.1%	229

Total: 401